

DTIC FILE COPY

P03

(12)



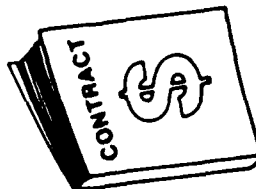
Department of Defense

PRIME CONTRACT AWARDS

AD-A219 997

Fiscal Year 1989

DTIC
ELECTE
MAR 30 1990
S E



DISTRIBUTION STATEMENT A
Approved for public release;
Distribution Unlimited

90 03 90 133

PRIME CONTRACT AWARDS

Fiscal Year 1989

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

~~For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20540~~

DTIC and NTIS identification number for this publication is DIOR/P03-89

FOREWORD

Prime Contract Awards is published annually for fiscal years 1989 and 1990 due to statistical anomalies in the first half of fiscal year 1989. Semiannual publication of this report will resume in fiscal year 1991. This report contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

Accession For	
NTIS GRA&I	<input checked="" type="checkbox"/>
DTIC TAB	<input type="checkbox"/>
Unannounced	<input type="checkbox"/>
Justification	
By _____	
Distribution/	
Availability Codes	
Dist	Avail and/or Special
A-1	

TABLE OF CONTENTS

	PAGE
INTRODUCTION	1
NOTES ON COVERAGE	1
AWARDS BY TYPE OF CONTRACTOR	3
Table 1 - Awards by Type of Contractor, According to Defense Component	5
Table 2 - Awards by Quarter and Type of Contractor, According to Defense Component	7
Chart I - Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions	9
Table 3 - Awards by Type of Contractor and Defense Component (by Fiscal Year)	11
Chart II - Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses and Percent Distribution to Small Businesses	13
Table 4 - Reserved	15
AWARDS BY PROCUREMENT PROGRAM	15
Table 5 - Awards to All Businesses and to Small Businesses, by Procurement Program	17
Chart III - Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program	19
Table 6 - Awards to All Businesses and to Small Businesses, by Procurement Program (by Fiscal Year)	21
Table 6a - Awards by Procurement Program, According to Defense Component (by Fiscal Year)	23
AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION	29

TABLE OF CONTENTS (Concluded)

	PAGE
Table 7 - Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component (by Fiscal Year) . . .	31
Table 8 - Awards for Research, Development, Test, and Evaluation by Procurement Program (by Fiscal Year)	33
AWARDS BY COMPETITION	35
Chart IV - Percent Distribution of DoD Extent of Competed Procurement, According to Defense Component	37
Table 9 - Awards by Extent of Competed Procurement, According to Defense Component	39
Table 10 - Awards by Solicitation Procedure, According to Extent of Competed Procurement	41
Table 11 - Reserved	
Table 12 - Reserved	
Table 13 - Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Defense Component	43
Table 14 - Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Kind of Contracting Action	45
Table 15 - Reserved	
AWARDS BY TYPE OF CONTRACT PRICING PROVISION	47
Chart V - Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component	49
Table 16 - Awards by Type of Pricing Provision, According to Defense Component	51
Table 17 - Awards by Type of Pricing Provision (by Fiscal Year).	55
DOD SMALL BUSINESS SUBCONTRACTING PROGRAM	57
GLOSSARY OF TERMS	59

INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year 1980 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. Commencing with FY 1989 it also includes 66,997 actions and \$108 million for tariff or regulated acquisitions under \$25,000. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during fiscal year 1989 totaled \$139,343,457 thousand, as shown below:

Category	Amount
Intragovernmental/FMS	\$ 9,579,291
Work Outside United States	6,380,922
Educational and Nonprofit Institutions	3,272,473
Business Firms Inside United States	120,002,855
Tariff or Regulated Acquisitions	<u>107,916</u>
TOTAL	\$139,343,457

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$6,638 million as follows: Army \$1,035 million; Navy, \$2,286 million; Air Force, \$3,273 million; Defense Logistics Agency, \$34 million; and Other Defense Agencies, \$10 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during fiscal year 1989 (October 1988 through September 1989) totaled \$139,343 million. This was a decrease of \$12,010 million (7.9 percent) under the \$151,353 million awarded during fiscal year 1988. Contract awards to U.S. businesses for work inside the United States decreased by \$10,812 million. Awards for work outside the United States decreased by \$1,768 million, awards to educational and nonprofit institutions decreased by \$197 million, while awards to or through other Government Agencies increased by \$660 million. See Tables 1 and 2.

Procurement Trends

DoD procurement increased steadily from \$83.7 billion in FY 1980 to \$163.7 billion in 1985; however, it decreased to

\$158.8 billion in FY 1986 and has continued to decrease each year since. The long-term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$22,772 million during FY 1989, a decrease of \$2,457 million under the \$25,229 million for FY 1988. In terms of net value, small businesses received 19.0 percent of the prime contracts awarded to all business firms for work done in the United States during FY 1989 compared with 19.3 percent during FY 1988.

Chart 1 shows that 5,091,280 contract actions, or 65.3 percent of the total 7,796,217 actions awarded to business firms, involved small businesses.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1989-FY 1988 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL ^{B/}		ARMY		NAVY	
	Oct 88-	Oct 87-	Oct 88-	Oct 87-	Oct 88-	Oct 87-
	Sep 89	Sep 88	Sep 89	Sep 88	Sep 89	Sep 88
TOTAL C/						
ACTIONS OF \$25,000 OR LESS	\$139,343,457	\$151,352,713	\$31,973,767	\$32,845,668	\$47,830,211	\$55,842,787
ACTIONS OVER \$25,000	10,385,296	14,303,477	2,119,044	3,890,853	3,286,717	4,111,341
	128,958,161	137,048,236	29,854,723	28,954,815	44,543,494	51,731,446
INTERAGENCY / FMS						
ACTIONS OF \$25,000 OR LESS	9,579,291	8,919,370	1,678,870	1,789,286	3,415,588	3,192,569
ACTIONS OVER \$25,000	1,167,121	1,742,038	262,584	470,770	552,558	757,896
	8,412,170	7,177,332	1,415,286	1,318,516	2,862,929	2,434,673
FOR WORK OUTSIDE U. S. D/						
ACTIONS OF \$25,000 OR LESS	6,380,922	8,149,175	2,330,541	3,081,539	1,286,365	1,454,958
ACTIONS OVER \$25,000	682,705	1,028,571	249,158	434,260	147,423	167,298
	5,698,217	7,120,604	2,081,383	2,647,379	1,138,942	1,287,560
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS	3,272,473	3,469,352	422,503	440,271	951,866	1,141,585
ACTIONS OVER \$25,000	92,037	117,901	24,543	51,344	29,905	26,078
	3,180,436	3,351,451	397,960	388,927	921,961	1,115,507
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS	120,002,855	130,814,816	27,436,678	27,534,472	42,175,396	50,053,675
ACTIONS OVER \$25,000	8,345,517	11,414,967	1,476,584	2,934,479	2,555,734	3,159,869
	111,657,338	119,399,849	25,960,094	24,599,993	39,619,662	46,893,706
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	22,771,551	25,228,786	5,137,117	6,462,302	7,697,796	8,156,900
ACTIONS OVER \$25,000	4,681,570	6,295,397	744,223	1,444,241	1,610,958	1,949,640
	18,089,881	18,933,389	4,392,894	5,018,061	6,086,838	6,207,260
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	97,231,304	105,586,030	22,299,561	21,072,170	34,477,600	41,896,775
ACTIONS OVER \$25,000	3,663,847	5,119,570	732,361	1,490,238	944,776	1,210,329
	93,567,457	100,466,460	21,567,200	19,581,932	33,532,824	40,686,446
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	19.0	19.3	18.7	23.5	18.3	16.3
ACTIONS OVER \$25,000	56.1	55.2	50.4	49.2	62.0	61.7
	16.2	15.9	16.9	20.4	15.4	13.2

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989 includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

Prepared By: Washington Headquarters Services
Directorate for Information
Operations and Reports

TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1989-FY 1988 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	Oct 88-	Oct 87-	Oct 88-	Oct 87-	Oct 88-	Oct 87-
	Sep 89	Sep 88	Sep 89	Sep 88	Sep 89	Sep 88
TOTAL C/						
ACTIONS OF \$25,000 OR LESS	\$43,913,342	\$46,632,796	\$10,922,941	\$11,166,070	\$1,495,173	\$2,159,320
ACTIONS OVER \$25,000	2,766,667	3,802,625	1,998,308	1,997,205	112,949	277,462
	41,146,675	42,830,171	8,924,633	9,168,865	1,382,224	1,891,858
INTERAGENCY / FMS						
ACTIONS OF \$25,000 OR LESS	4,147,434	3,493,290	217,536	250,682	40,805	72,410
ACTIONS OVER \$25,000	245,487	366,199	85,124	52,158	17,519	46,916
	3,901,947	3,127,091	132,412	198,524	23,286	25,494
FOR WORK OUTSIDE U. S. D/						
ACTIONS OF \$25,000 OR LESS	1,212,515	1,924,176	1,412,367	1,582,833	610	19,657
ACTIONS OVER \$25,000	151,148	284,416	127,747	140,381	0	8
	1,061,367	1,639,760	1,284,620	1,442,452	610	19,649
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS	1,605,034	1,614,415	114,562	88,875	19,257	42,449
ACTIONS OVER \$25,000	20,383	32,299	4,178	450	2,851	5,624
	1,584,651	1,582,116	110,384	88,425	16,406	36,825
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS	36,947,951	39,600,915	9,177,392	9,243,680	1,434,248	2,034,804
ACTIONS OVER \$25,000	2,349,241	3,119,711	1,780,175	1,804,216	92,326	224,914
	34,598,710	36,481,204	7,397,217	7,439,464	1,341,922	1,809,890
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	4,582,261	5,168,500	4,218,524	3,990,387	682,185	979,163
ACTIONS OVER \$25,000	1,032,186	1,391,747	1,204,679	1,205,719	79,912	192,903
	3,550,075	3,776,753	3,013,845	2,784,668	602,273	786,260
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	32,365,690	34,432,415	4,958,868	5,253,293	752,063	1,055,641
ACTIONS OVER \$25,000	1,317,055	1,727,954	575,496	598,497	12,414	32,011
	31,048,635	32,704,451	4,383,372	4,654,796	739,649	1,023,630
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	12.4	13.1	46.0	43.2	47.6	48.1
ACTIONS OVER \$25,000	43.9	44.6	67.7	65.8	86.6	85.8
	10.3	10.4	40.7	37.4	44.9	43.4

Prepared By: Washington Headquarters Services
Directorate For Information
Operations and Reports

TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1989 - FY 1988 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1989	1988	1989	1988	1989	1988
TOTAL C/	\$139,343,457	\$151,352,713	\$31,973,767	\$32,845,568	\$47,830,211	\$55,842,787
1st Qtr, Oct-Dec	4,888,703	28,333,369	862,822	6,120,612	0	8,730,289
2nd Qtr, Jan-Mar	37,754,308	34,718,137	1,010,694	7,047,308	19,691,050	14,438,931
3rd Qtr, Apr-Jun	36,332,220	37,679,476	13,750,622	6,758,076	10,434,556	14,240,253
4th Qtr, Jul-Sep	60,368,226	50,621,731	16,349,629	12,919,672	17,704,605	18,433,314
INTERAGENCY / FMS	9,579,291	8,919,370	1,678,870	1,789,286	3,415,588	3,192,569
1st Qtr, Oct-Dec	202,550	1,481,980	27,964	387,236	0	673,323
2nd Qtr, Jan-Mar	1,668,954	1,506,999	13,260	427,020	1,102,758	546,743
3rd Qtr, Apr-Jun	2,925,308	3,220,151	601,774	288,179	935,992	936,962
4th Qtr, Jul-Sep	4,782,479	2,710,240	1,035,872	686,851	1,776,840	1,035,541
FOR WORK OUTSIDE U. S. D/	6,380,922	8,149,175	2,330,541	3,081,639	1,286,365	1,454,958
1st Qtr, Oct-Dec	518,267	1,731,946	985	331,307	0	277,804
2nd Qtr, Jan-Mar	859,701	1,344,843	6,316	635,906	431,094	183,182
3rd Qtr, Apr-Jun	1,953,489	1,982,405	839,838	520,501	239,614	451,782
4th Qtr, Jul-Sep	3,049,465	3,089,981	1,483,402	1,593,925	615,657	542,190
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,272,473	3,469,352	422,503	440,271	951,866	1,141,585
1st Qtr, Oct-Dec	207,466	1,046,700	25,550	82,745	0	207,643
2nd Qtr, Jan-Mar	1,410,325	530,242	36,238	112,575	427,076	118,412
3rd Qtr, Apr-Jun	818,956	1,012,426	186,700	112,491	311,684	500,775
4th Qtr, Jul-Sep	775,716	879,984	174,015	125,460	213,106	314,755
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	120,002,855	130,814,816	27,436,678	27,534,472	42,175,396	50,053,675
1st Qtr, Oct-Dec	3,960,370	24,072,743	808,323	5,318,324	0	7,571,519
2nd Qtr, Jan-Mar	33,815,264	31,326,043	954,880	5,865,867	17,730,124	13,590,504
3rd Qtr, Apr-Jun	30,514,654	31,664,484	12,132,380	5,833,905	8,247,228	12,350,724
4th Qtr, Jul-Sep	51,693,181	43,941,526	13,551,165	10,513,436	15,098,024	16,540,828
SMALL BUSINESS FIRMS	22,771,551	25,228,786	5,137,117	6,462,302	7,697,795	8,156,900
1st Qtr, Oct-Dec	959,857	4,147,475	104,767	834,643	0	1,354,069
2nd Qtr, Jan-Mar	4,523,361	4,667,518	107,238	1,233,377	1,812,289	1,204,588
3rd Qtr, Apr-Jun	5,353,332	5,667,568	1,004,886	1,363,066	1,851,401	1,968,632
4th Qtr, Jul-Sep	11,936,401	10,726,207	3,524,726	3,031,234	4,034,106	3,729,591
OTHER BUSINESS FIRMS	97,231,304	105,586,030	22,299,561	21,072,170	34,477,600	41,895,775
1st Qtr, Oct-Dec	3,000,513	19,825,268	703,556	4,483,681	0	5,217,450
2nd Qtr, Jan-Mar	29,293,293	26,668,585	847,642	4,635,430	15,917,835	12,386,006
3rd Qtr, Apr-Jun	25,220,718	23,776,908	10,721,924	4,470,857	7,495,847	10,482,082
4th Qtr, Jul-Sep	39,716,780	33,225,319	10,026,439	7,482,202	11,063,918	12,811,237
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.0	19.3	18.7	23.5	18.3	16.3
1st Qtr, Oct-Dec	24.2	17.2	13.0	15.7	0	17.9
2nd Qtr, Jan-Mar	13.4	14.9	11.2	21.0	10.2	8.9
3rd Qtr, Apr-Jun	17.5	18.1	11.6	23.4	19.8	15.1
4th Qtr, Jul-Sep	23.1	24.4	26.0	28.8	26.7	22.5

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards

C/ Commencing in FY 1989 includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

Prepared By: Washington Headquarters Services
 Directorate For Information
 Operations and Reports

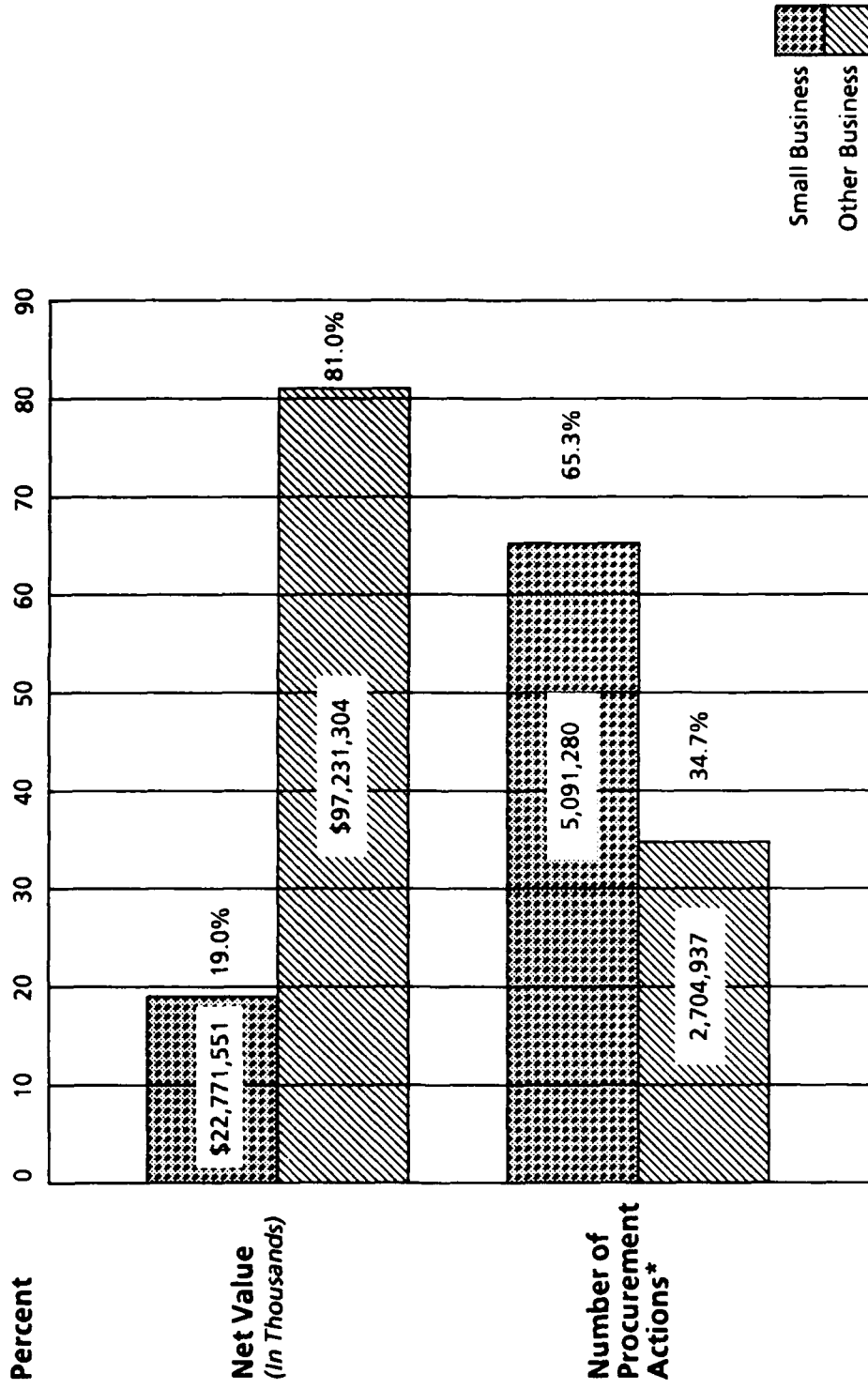
TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1989 - FY 1988 ^{R/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1989	1988	1989	1988	1989	1988
TOTAL C/	\$43,913,342	\$46,632,796	\$10,922,941	\$11,166,070	\$1,495,173	\$2,169,320
1st Qtr. Oct-Dec	2,565,305	11,299,483	1,459,498	1,836,603	1,078	146,984
2nd Qtr. Jan-Mar	14,158,115	9,173,392	2,768,188	3,179,596	16,149	402,642
3rd Qtr. Apr-Jun	8,594,417	13,180,518	2,449,688	2,377,338	364,577	664,032
4th Qtr. Jul-Sep	18,595,505	12,979,403	4,245,567	3,772,533	1,113,369	955,662
INTERAGENCY / FMS	4,147,434	3,493,290	217,536	250,682	40,805	72,410
1st Qtr. Oct-Dec	122,455	352,358	52,131	50,847	0	9,816
2nd Qtr. Jan-Mar	496,893	408,300	53,229	82,569	182	15,423
3rd Qtr. Apr-Jun	1,717,429	1,897,698	52,422	50,226	2,825	15,228
4th Qtr. Jul-Sep	1,810,657	834,934	59,754	67,040	37,798	31,943
FOR WORK OUTSIDE U. S. D/	1,212,515	1,924,176	1,412,367	1,582,833	610	19,657
1st Qtr. Oct-Dec	107,434	469,189	409,848	649,555	0	307
2nd Qtr. Jan-Mar	289,983	342,347	132,308	157,964	0	130
3rd Qtr. Apr-Jun	268,155	394,291	603,985	611,105	0	819
4th Qtr. Jul-Sep	546,943	718,349	266,226	164,209	610	18,401
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,605,034	1,614,415	114,562	88,875	19,257	42,449
1st Qtr. Oct-Dec	173,969	742,386	7,947	7,940	0	1,407
2nd Qtr. Jan-Mar	929,267	248,193	17,688	17,196	37	8,538
3rd Qtr. Apr-Jun	314,563	324,873	18,617	18,403	1,292	18,041
4th Qtr. Jul-Sep	187,235	298,963	70,310	45,336	17,928	14,463
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	36,947,951	39,600,915	9,177,392	9,243,680	1,434,248	2,034,804
1st Qtr. Oct-Dec	2,161,447	9,735,550	989,522	1,128,261	1,078	135,454
2nd Qtr. Jan-Mar	12,441,916	8,174,552	2,564,955	2,921,867	15,930	378,551
3rd Qtr. Apr-Jun	6,293,999	10,563,656	1,774,536	1,697,604	360,460	629,944
4th Qtr. Jul-Sep	16,050,589	11,127,157	3,848,379	3,495,948	1,056,780	890,855
SMALL BUSINESS FIRMS	4,582,261	5,168,500	4,218,524	3,990,387	682,185	979,163
1st Qtr. Oct-Dec	312,598	1,261,631	541,414	583,755	1,078	68,963
2nd Qtr. Jan-Mar	1,356,702	848,935	1,208,016	1,062,987	11,704	211,230
3rd Qtr. Apr-Jun	894,413	1,110,833	933,617	952,030	199,216	289,285
4th Qtr. Jul-Sep	2,018,548	1,947,101	1,535,477	1,391,615	470,187	409,685
OTHER BUSINESS FIRMS	32,365,690	34,432,415	4,958,868	5,253,293	752,063	1,055,641
1st Qtr. Oct-Dec	1,848,849	8,473,919	448,108	544,506	0	66,431
2nd Qtr. Jan-Mar	11,085,214	7,325,617	1,356,939	1,858,880	4,226	167,321
3rd Qtr. Apr-Jun	5,399,586	9,452,823	840,919	745,574	161,244	340,659
4th Qtr. Jul-Sep	14,032,041	9,180,056	2,312,902	2,104,333	586,593	481,170
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	12.4	13.1	46.0	43.2	47.6	48.1
1st Qtr. Oct-Dec	14.5	13.0	54.7	51.7	100.0	50.9
2nd Qtr. Jan-Mar	10.9	10.4	47.1	36.4	73.5	55.8
3rd Qtr. Apr-Jun	14.2	10.5	52.6	56.1	55.3	45.9
4th Qtr. Jul-Sep	12.6	17.5	39.9	39.8	44.5	46.0

Prepared By: Washington Headquarters Services
Directorate For Information
Operations and Reports

Chart I
Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:
FY 1989



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1989 - FY 1980 ^{a/}

(AMOUNTS IN MILLIONS)

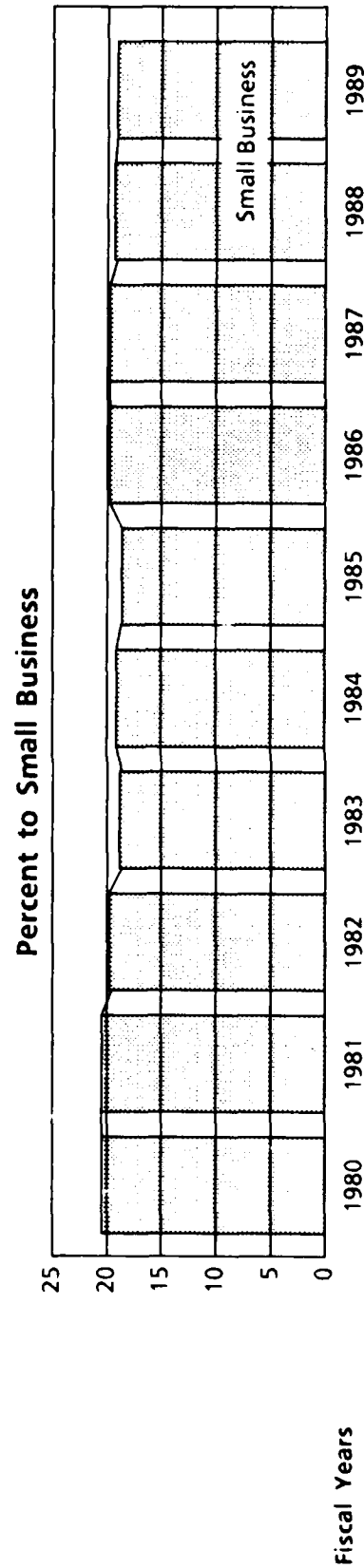
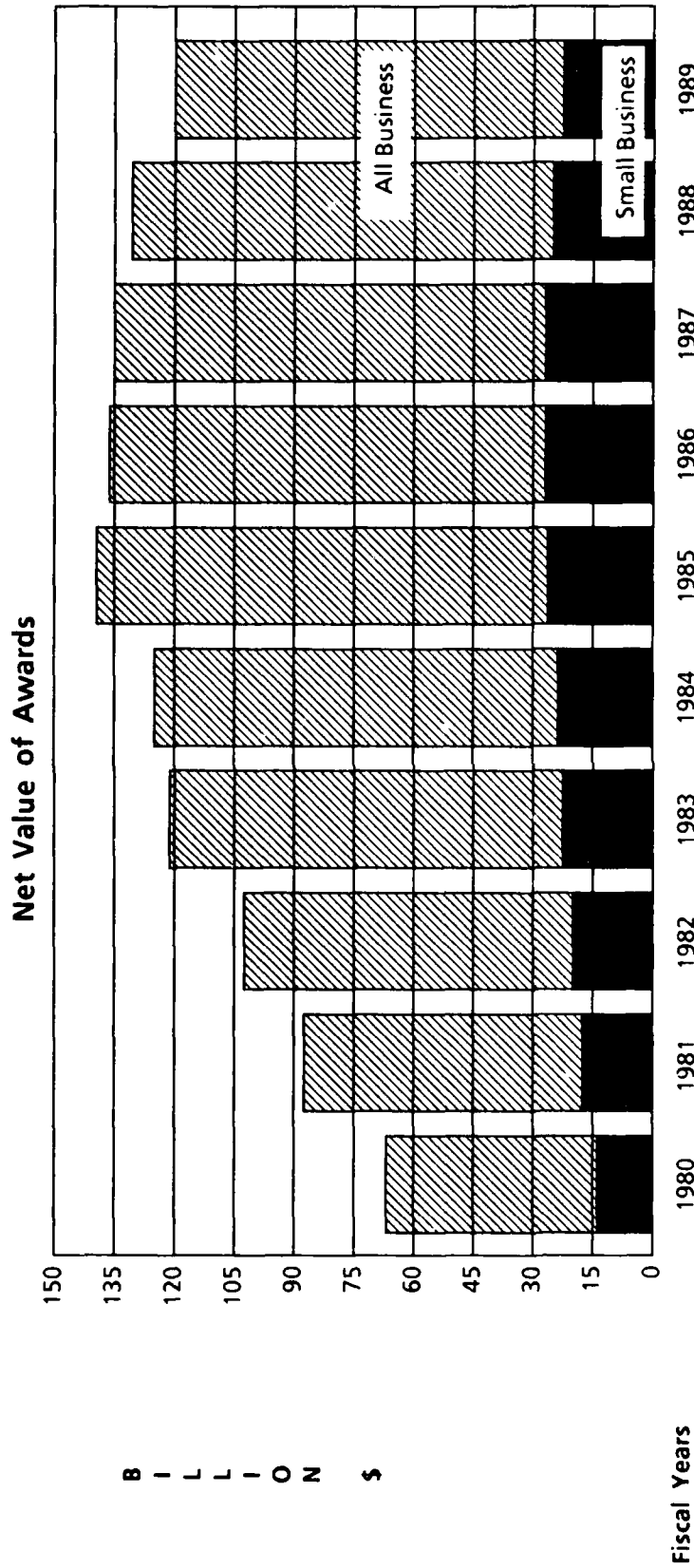
TYPE OF CONTRACTOR	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984	FY 1983	FY 1982	FY 1981	FY 1980
TOTAL	\$139,343	\$151,353	\$156,508	\$158,829	\$163,725	\$146,032	\$140,483	\$124,725	\$105,223	\$83,686
Army	31,979	32,846	36,800	37,512	37,497	33,399	29,893	29,745	24,058	18,654
Navy	47,831	55,843	54,974	49,630	52,026	45,431	48,658	39,776	29,494	25,371
Air Force	43,915	46,633	47,305	48,952	53,303	46,339	41,436	34,732	29,132	24,681
Defense Logistics Agency	10,923	11,156	11,229	16,547	15,173	14,884	15,196	15,999	17,992	11,262
Civil Functions	1,495	2,189	1,981	1,711	1,767	1,853	1,949	1,959	2,057	1,944
Other Defense Agencies	3,200	2,656	4,220	4,578	3,960	3,626	3,350	2,514	2,050	1,774
INTERAGENCY/FMS	9,579	8,919	8,809	9,884	12,399	10,098	9,903	12,755	9,798	10,160
Army	1,679	1,789	1,900	2,523	2,696	2,636	2,808	4,759	3,661	3,899
Navy	3,416	3,193	3,546	2,941	4,229	3,355	3,106	2,811	2,073	1,624
Air Force	4,147	3,433	2,729	3,771	4,758	3,516	3,404	4,724	5,671	4,252
Defense Logistics Agency	218	231	326	375	368	274	326	248	221	221
Civil Functions	41	72	73	77	75	67	58	52	43	50
Other Defense Agencies	79	121	236	295	275	250	201	160	123	104
FOR WORK OUTSIDE U. S. C/	6,381	8,149	8,863	9,081	8,611	8,311	7,236	7,522	6,559	5,367
Army	2,331	3,082	3,423	3,113	3,205	2,559	2,196	2,208	1,821	1,151
Navy	1,287	1,455	1,403	1,404	1,068	1,163	1,962	1,544	1,551	1,455
Air Force	1,213	1,924	2,367	1,894	1,748	1,649	1,302	1,443	1,317	1,093
Defense Logistics Agency	1,412	1,563	1,571	2,578	2,535	2,876	2,712	3,188	2,805	2,595
Civil Functions	1	20	16	4	7	9	2	40	*	57
Other Defense Agencies	138	86	84	87	50	56	41	40	55	57
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,272	3,469	3,495	3,368	3,129	2,710	2,248	1,984	1,671	1,456
Army	423	440	474	437	403	343	309	263	211	169
Navy	952	1,142	1,081	1,152	1,072	965	591	526	500	478
Air Force	1,605	1,564	1,595	1,450	1,320	1,167	1,051	926	770	566
Defense Logistics Agency	115	110	100	80	83	60	34	21	19	50
Civil Functions	116	42	33	41	161	44	34	31	78	75
Other Defense Agencies	159	142	212	198	181	131	125	95	85	75
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	120,003	130,815	135,340	136,497	139,587	124,912	121,096	102,463	87,195	66,704
Army	27,442	27,534	31,003	31,439	31,192	27,861	24,580	22,515	18,366	13,435
Navy	42,076	50,534	48,944	44,732	45,656	39,848	43,880	36,756	26,756	22,804
Air Force	36,946	38,671	40,515	41,737	45,468	39,207	35,880	27,095	23,366	21,664
Defense Logistics Agency	9,177	9,244	9,232	13,503	12,180	11,973	12,594	12,519	14,956	8,336
Civil Functions	1,324	2,095	1,856	1,588	1,629	1,173	1,354	1,373	1,935	1,826
Other Defense Agencies	2,824	2,347	3,687	3,997	3,455	3,189	2,982	2,219	1,827	1,539
SMALL BUSINESS FIRMS	22,772	25,229	26,624	26,914	26,049	23,816	22,769	20,143	17,770	13,588
Army	5,137	6,462	7,522	7,628	7,749	6,675	5,604	5,094	4,283	3,240
Navy	7,688	8,130	7,745	7,921	7,022	6,100	5,854	5,152	3,995	3,584
Air Force	4,583	5,169	5,361	4,861	5,136	5,341	5,932	5,352	3,910	3,584
Defense Logistics Agency	4,249	3,885	4,082	5,025	5,136	5,338	6,084	5,888	5,374	3,332
Civil Functions	682	917	1,090	824	527	528	910	831	891	750
Other Defense Agencies	453	472	784	627	555	534	404	325	253	240
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.0 %	19.3 %	19.7 %	19.7 %	18.7 %	19.1 %	18.8 %	19.7 %	20.4 %	20.4 %
Army	18.7	23.5	24.3	24.3	24.8	24.0	22.8	22.6	23.1	24.1
Navy	18.3	16.1	15.8	16.9	15.4	15.3	13.3	12.8	14.9	15.7
Air Force	12.4	13.1	13.2	13.0	13.0	10.7	11.0	12.5	12.9	13.1
Defense Logistics Agency	46.0	43.2	43.2	40.3	42.1	44.9	49.1	46.9	36.0	39.5
Civil Functions	47.6	48.1	56.5	58.2	54.4	53.5	49.1	44.4	41.1	41.1
Other Defense Agencies	16.0	20.1	21.3	15.7	16.1	16.8	13.5	14.6	13.9	15.6

^{a/} For definitions and coverage, see notes on coverage.
^{b/} Commencing with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
^{c/} Includes foreign firms for performance in U.S.
* Less than \$500,000.

Prepared By: Washington Headquarters Services
Directorate For Information
Operations and Reports

Chart II

Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses
and Percent Distribution to Small Businesses: FY 1980 - 1989



AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for FY 1989 and FY 1988 and in Table 6 for FY 1980 through FY 1989. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1980 through FY 1989.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1989 totaled \$120,003 million, \$10,812 million (8.3 percent) less than last year. A comparison of FY 1989 and FY 1988 totals shows a

decrease in all of the major categories. The largest decreases in the procurement programs were in Ships, \$4,120 million; All Actions of \$25,000 or Less, \$3,069 million; Missile and Space Systems, \$959 million; and Construction, \$631 million.

The only programs with increases were Electronics and Communication Equipment, \$368 million; Other Aircraft Equipment and Supplies, \$223 million; and Fuels and Lubricants, \$183 million.

TABLE 5
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1989 - FY 1988^{A/}

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1988 - September 1989					October 1987 - September 1988				
	T O T A L		S M A L L B U S I N E S S		B/ (5)	T O T A L		S M A L L B U S I N E S S		
	Amount (1)	% (2)	Amount (3)	% (4)		Amount (1)	% (2)	Amount (3)	% (4)	B/ (5)
TOTAL C/	\$139,343,457		\$22,771,551	100.0	19.0	\$151,352,713		\$25,228,786	100.0	19.3
INTERAGENCY/FMS	9,579,291					8,919,370				
FOR WORK OUTSIDE U. S. D/	6,380,922					8,149,175		5,854,002	23.2	6.8
EDUCATIONAL + NON-PROFIT INSTITUTIONS	3,272,473					3,469,352				
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	120,002,855	100.0	\$22,771,551	100.0	19.0	130,814,816	100.0	\$25,228,786	100.0	19.3
MAJOR HARD GOODS (SUB-TOTAL)	79,917,592	66.6	5,688,817	25.0	7.1	85,856,513	65.6	5,854,002	23.2	6.8
AIRCRAFT (SUB-TOTAL)	24,225,694	20.2	1,110,770	4.9	4.6	24,978,326	19.1	1,119,120	4.4	4.5
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	15,421,313	12.9	291,101	1.3	1.9	15,894,531	12.2	318,621	1.3	2.0
AIRCRAFT ENGINES AND RELATED SPARES	4,733,749	3.9	294,417	1.3	6.2	5,235,521	4.0	276,576	1.1	5.3
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	4,070,632	3.4	525,252	2.3	12.9	3,848,274	2.9	523,923	2.1	13.6
MISSILE AND SPACE SYSTEMS	18,735,096	15.6	702,396	3.1	3.8	19,693,980	15.1	659,297	2.6	3.4
SHIPS	9,596,142	8.0	1,359,858	6.0	14.2	13,716,230	10.5	1,199,631	4.8	8.8
TANK-AUTOMOTIVE (SUB-TOTAL)	3,821,233	3.2	357,394	1.6	9.4	3,927,925	3.0	394,365	1.6	10.0
COMBAT VEHICLES	2,580,227	2.2	136,541	0.6	5.3	2,552,261	2.0	164,039	0.7	5.4
NON-COMBAT VEHICLES	1,241,006	1.0	220,853	1.0	17.8	1,375,664	1.1	230,326	0.9	16.7
WEAPONS	1,518,643	1.3	213,145	0.9	14.0	1,667,409	1.3	235,679	0.9	14.1
AMMUNITION	3,900,238	3.3	301,679	1.3	7.7	4,119,354	3.2	412,887	1.6	10.0
ELECTRONICS AND COMMUNICATION EQUIPMENT	18,120,546	15.1	1,643,575	7.2	9.1	17,753,289	13.6	1,833,023	7.3	10.3
SERVICES	11,708,407	9.8	3,461,160	15.2	29.6	12,029,739	9.2	3,770,752	15.0	31.4
ALL OTHER (SUB-TOTAL)	28,376,856	23.7	13,621,574	59.8	48.0	32,928,564	25.2	15,604,032	61.9	47.4
SUBSISTENCE	1,265,301	1.1	543,149	2.4	42.9	1,259,007	1.0	500,215	2.0	39.7
TEXTILES, CLOTHING AND EQUIPAGE	859,577	0.7	606,614	2.7	70.6	1,150,449	0.9	880,045	3.5	76.5
FUELS + LUBRICANTS (SUB-TOTAL)	3,475,105	2.9	1,152,910	5.1	33.2	3,292,185	2.5	670,684	2.7	20.4
PETROLEUM	3,365,803	2.8	1,084,797	4.8	32.2	3,177,337	2.4	575,585	2.3	18.1
OTHER FUELS + LUBRICANTS	69,724	0.1	62,633	0.3	89.8	98,290	0.1	80,989	0.3	82.4
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	39,578	*	5,480	*	13.9	16,558	*	14,110	0.1	85.2
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	6,995,804	5.8	1,970,878	8.7	28.2	7,745,382	5.9	2,214,365	8.8	28.6
BUILDING SUPPLIES	88,826	0.1	61,411	0.3	69.1	103,826	0.1	49,119	0.2	47.3
TRANSPORTATION EQUIPMENT	1,934	*	768	*	39.7	5,156	*	344	*	6.7
PRODUCTION EQUIPMENT	233,135	0.2	89,835	0.4	38.5	235,150	0.2	77,175	0.3	32.8
CONSTRUCTION EQUIPMENT	203,568	0.2	7,573	*	3.7	81,762	0.1	10,934	*	13.4
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	402,927	0.3	93,651	0.4	23.2	377,019	0.3	93,144	0.4	24.7
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	31,789	*	15,212	0.1	47.9	46,021	*	13,643	0.1	29.7
MATERIALS HANDLING EQUIPMENT	116,682	0.1	73,170	0.3	62.7	213,919	0.2	109,920	0.4	51.4
ALL OTHER SUPPLIES + EQUIPMENT	5,916,943	4.9	1,629,258	7.2	27.5	6,682,529	5.1	1,860,086	7.4	27.8
CONSTRUCTION	7,435,552	6.2	4,666,353	20.5	62.8	8,066,574	6.2	5,043,326	20.0	62.5
ALL ACTIONS OF \$25,000 OR LESS	8,345,517	7.0	4,681,670	20.6	56.1	11,414,967	8.7	6,295,397	25.0	55.2

A/ For definitions and coverage, see notes on coverage.

B/ Percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).

C/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.
* Less than 0.05 percent.

Prepared By: Washington Headquarters Services
Directorate for Information
Operations and Reports

Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: FY 1989

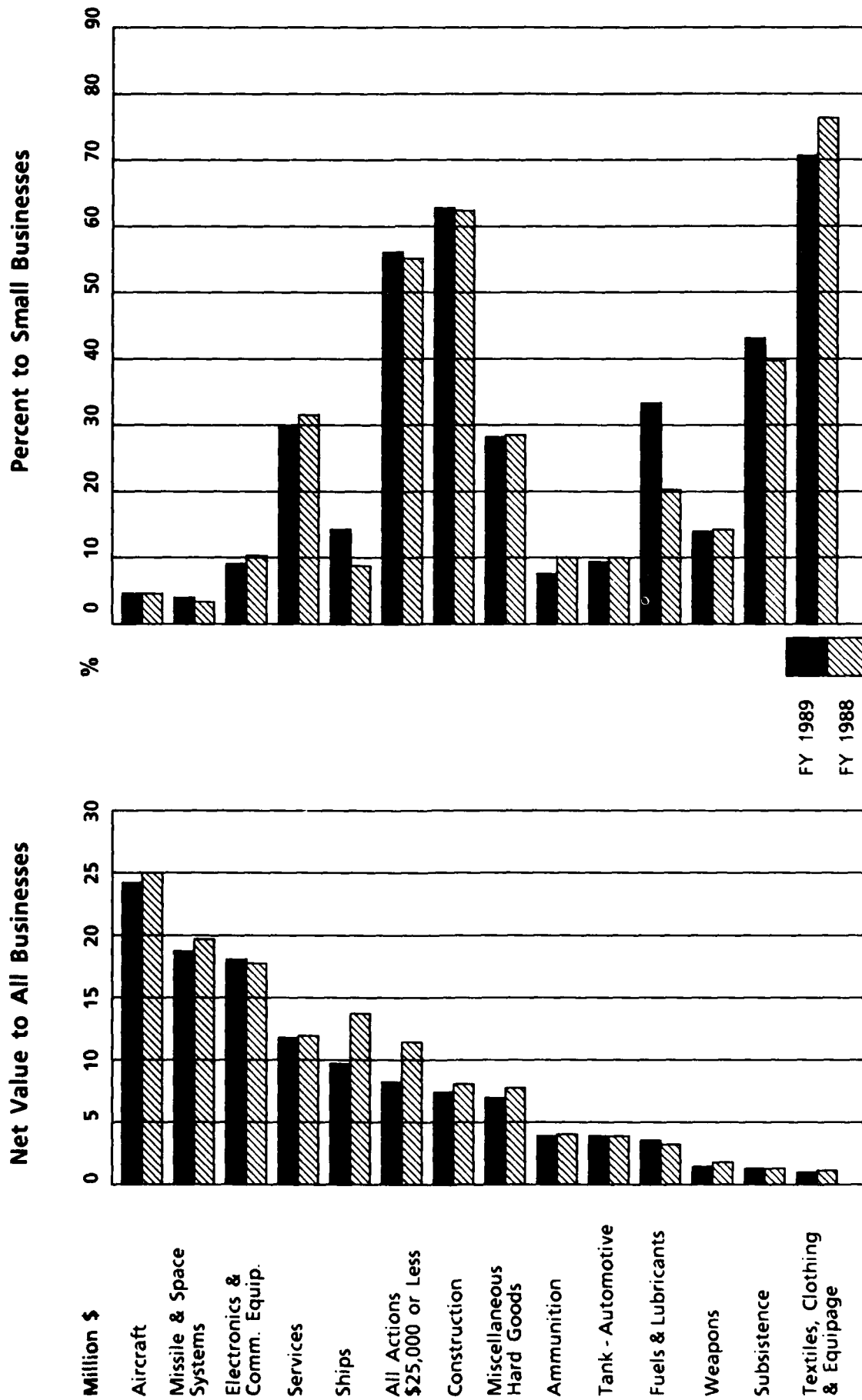


TABLE 6
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1989 - FY 1985 ^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY '89	FY '88	FY '87	FY '86	FY '85
TOTAL B/	\$139,343,457	\$151,352,713	\$156,507,586	\$158,829,340	\$153,725,360					
INTERAGENCY/FMS	9,579,291	8,919,370	8,808,963	9,883,818	12,398,566					
FOR WORK OUTSIDE THE U.S. C/	6,380,922	8,149,175	8,863,365	9,080,746	8,611,099					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,272,473	3,469,352	3,494,958	3,367,718	3,129,061					
BUSINESS FIRMS FOR WORK IN THE U.S.										
BUSINESS FIRMS TOTAL	120,002,855	130,814,816	135,340,300	136,497,058	139,586,634	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	79,917,592	85,856,513	93,015,159	92,822,136	98,144,846	66.6	65.6	68.7	68.0	70.3
Aircraft	24,225,594	24,978,326	27,683,991	32,267,221	34,579,580	20.2	19.1	20.5	23.6	24.8
Missile and Space Systems	18,735,096	19,693,980	19,781,484	19,355,707	18,667,899	15.6	15.1	14.6	14.2	13.4
Ships	9,596,142	13,716,230	11,474,728	10,404,931	10,404,343	8.0	10.5	6.9	6.9	7.5
Tank-Automotive	3,821,233	3,927,925	4,853,662	5,248,925	5,152,256	3.2	3.0	3.6	3.8	3.7
Weapons	1,518,643	1,667,409	2,098,819	2,304,203	2,618,277	1.3	1.3	1.6	1.7	1.9
Ammunition	3,900,238	4,119,354	4,555,004	4,489,965	4,584,833	3.3	3.1	3.4	3.3	3.4
Electronics and Communications Equip.	18,126,546	17,753,289	22,567,471	19,743,183	22,037,658	15.1	13.6	16.7	14.5	15.8
SERVICES	11,708,407	12,029,739	11,044,330	10,447,432	9,126,012	9.8	9.2	8.2	7.7	6.5
ALL OTHER (SUBTOTAL)	28,376,856	32,928,564	31,280,811	33,227,490	32,315,776	23.6	25.2	23.1	24.3	23.2
Subsistence	1,265,301	1,259,007	1,178,445	1,261,358	1,023,603	1.1	1.0	0.9	0.9	0.7
Textiles, Clothing, and Equipment	859,577	1,150,449	985,534	1,057,914	1,143,180	0.7	0.9	0.7	0.8	0.8
Fuels and Lubricants	3,475,105	3,292,185	3,037,834	7,235,691	6,307,354	2.9	2.5	2.2	5.3	4.5
Miscellaneous Hard Goods	6,995,804	7,745,382	6,020,944	5,547,986	5,462,732	5.8	5.9	4.4	4.1	3.9
Construction	7,435,552	8,066,574	8,895,666	7,632,728	7,885,620	6.2	6.2	6.6	5.6	5.6
All Actions of \$25,000 or Less	8,345,517	11,414,967	11,162,388	10,491,813	10,493,287	7.0	8.7	8.2	7.7	7.5
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.										
SMALL BUSINESS TOTAL	22,771,551	25,228,786	26,624,157	26,914,262	26,048,769	19.0	19.3	19.7	19.7	18.7
MAJOR HARD GOODS (SUBTOTAL)	5,688,817	5,854,002	7,145,431	7,481,432	6,801,601	7.1	6.8	7.7	8.1	6.9
Aircraft	1,110,770	1,119,120	1,310,050	1,354,528	1,181,395	4.6	4.5	4.7	4.2	3.4
Missile and Space Systems	1,702,396	1,659,297	1,768,294	1,645,708	1,453,777	3.7	3.3	3.9	3.3	2.4
Ships	1,359,858	1,199,631	1,475,831	1,499,882	1,298,853	14.2	8.7	12.9	15.9	12.5
Tank-Automotive	357,394	394,365	710,468	778,849	521,941	9.4	10.0	14.6	14.8	17.9
Weapons	213,145	235,679	330,176	343,008	252,562	14.0	14.1	15.7	14.9	9.6
Ammunition	301,679	412,887	439,079	617,803	543,163	7.7	10.0	9.6	13.8	13.7
Electronics and Communications Equip.	1,643,575	1,833,023	2,111,533	2,241,654	2,049,910	9.1	10.3	9.4	11.4	9.3
SERVICES	3,461,160	3,770,752	3,465,667	2,908,988	2,600,109	29.6	31.3	31.4	27.8	28.5
ALL OTHER (SUBTOTAL)	13,621,574	15,604,032	16,013,059	16,523,842	16,647,059	48.0	47.4	51.2	49.7	51.5
Subsistence	543,149	500,215	411,720	438,925	397,905	42.9	39.7	42.3	39.6	41.4
Textiles, Clothing, and Equipment	606,614	880,045	740,599	890,877	946,738	70.6	76.5	75.1	84.2	82.8
Fuels and Lubricants	1,152,910	670,684	857,598	1,899,118	1,699,018	33.2	20.4	28.2	26.2	26.9
Miscellaneous Hard Goods	1,970,878	2,214,365	2,342,794	2,403,778	2,157,975	28.2	28.6	38.9	43.3	39.5
Construction	4,566,253	5,043,326	5,536,190	5,037,109	5,754,887	62.8	62.5	62.2	66.6	73.0
All Actions of \$25,000 or Less	4,681,670	6,295,397	6,124,158	5,748,035	5,664,536	55.1	55.2	54.9	54.8	54.0

A/ For definitions and coverage, see notes on coverage.
 B/ Commencing with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 C/ Includes foreign concerns with performance in U.S.

Prepared By: Washington Headquarters Services
 Directorate For Information
 Operations and Reports

TABLE 6 (concluded)
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1984 - FY 1980 ^{a/}

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1984	FY 1983	FY 1982	FY 1981	FY 1980	FY '84	FY '83	FY '82	FY '81	FY '80
TOTAL B/ INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. C/ EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$146,031,510 10,098,092 8,311,482 2,709,888	\$140,482,972 9,902,800 7,236,372 2,247,933	\$124,724,875 12,755,040 7,522,294 1,984,448	\$105,222,886 9,798,208 6,558,798 1,671,352	\$83,686,442 10,159,600 5,366,804 1,456,299					
BUSINESS FIRMS FOR WORK IN THE U.S.										
BUSINESS FIRMS TOTAL	124,912,148	121,095,867	102,463,093	87,194,528	66,703,739	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	85,315,336	80,806,612	67,870,460	53,321,936	40,978,875	69.1	66.7	66.2	61.2	61.4
Aircraft	29,234,550	26,237,322	21,132,884	16,538,058	12,485,263	23.4	21.7	20.6	19.0	18.7
Missile and Space Systems	16,563,283	14,569,528	12,711,620	10,232,085	7,889,975	13.3	12.1	12.4	11.7	11.8
Ships	9,232,141	12,818,867	9,547,419	7,333,249	5,955,170	7.5	10.5	9.3	8.5	8.9
Tank-Automotive	4,989,562	4,564,359	4,355,915	3,848,480	2,115,094	4.0	3.9	4.3	4.4	3.2
Weapons	2,430,970	2,430,970	2,321,955	2,321,192	1,091,943	1.9	2.0	2.3	1.7	1.5
Ammunition	2,955,411	2,188,429	2,560,448	2,053,861	1,863,660	3.2	2.6	3.5	2.4	2.8
Electronics and Communications Equip.	19,633,514	16,697,137	14,220,218	11,733,011	9,577,770	15.8	13.8	13.9	13.5	14.4
SERVICES	8,478,023	10,397,348	7,888,730	5,845,754	5,896,879	6.8	8.6	7.7	6.7	8.8
ALL OTHER (SUBTOTAL)	30,118,789	29,891,907	26,702,903	28,026,838	19,827,985	24.1	24.7	26.1	32.1	29.7
Subsistence	1,112,171	1,030,055	1,525,429	1,520,734	1,341,849	0.9	0.9	1.5	1.9	1.0
Textiles, Clothing, and Equipage	1,036,823	1,091,401	1,015,913	1,866,635	1,821,201	0.9	0.9	1.0	1.0	1.2
Fuels and Lubricants	2,355,999	6,901,100	7,866,252	10,351,184	4,565,139	5.1	5.7	7.5	11.9	6.6
Miscellaneous Hard Goods	4,936,668	4,707,105	4,866,559	3,669,716	2,960,240	4.0	3.9	4.3	4.2	4.4
Construction	6,570,617	6,106,135	5,322,682	4,944,686	4,328,427	5.3	5.0	5.2	5.7	5.5
All Actions of \$25,000 or Less	9,986,511	9,996,111	6,710,068	6,573,883	5,781,129	8.0	8.3	6.5	7.5	8.7
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.										
SMALL BUSINESS TOTAL	23,816,460	22,768,738	20,143,383	17,769,984	13,588,494	19.1	18.8	19.7	20.4	20.4
MAJOR HARD GOODS (SUBTOTAL)	5,854,611	4,982,618	4,875,156	3,870,857	3,109,883	6.8	5.2	7.2	7.3	7.6
Aircraft	996,521	735,526	714,397	576,900	457,230	3.4	2.9	3.4	3.5	4.0
Missile and Space Systems	1,217,888	1,385,911	343,705	347,100	267,387	2.6	2.6	2.7	2.7	3.3
Ships	476,436	1,046,742	1,072,919	1,006,929	929,387	13.6	18.2	11.2	13.6	11.7
Tank-Automotive	219,236	862,574	809,176	459,729	325,007	17.6	18.5	11.6	15.8	15.8
Weapons	495,753	183,480	202,753	171,134	155,337	9.0	16.7	8.7	12.6	15.1
Ammunition	1,622,266	489,864	437,177	284,123	253,382	12.5	14.7	13.7	12.9	12.3
Electronics and Communications Equip.	2,274,420	1,339,561	1,294,429	1,058,192	925,934	8.2	8.0	9.1	9.0	9.7
SERVICES	15,687,429	15,546,388	13,439,619	12,342,872	9,004,904	26.8	21.4	23.2	26.6	25.0
ALL OTHER (SUBTOTAL)	472,776	429,541	633,993	603,823	545,780	52.1	52.0	50.3	44.0	45.4
Subsistence	844,560	926,279	788,317	844,411	608,880	42.5	39.4	40.8	40.9	40.7
Textiles, Clothing, and Equipage	2,095,829	3,084,916	3,150,058	2,894,386	1,285,931	33.1	44.7	41.1	27.6	28.0
Fuels and Lubricants	1,983,006	1,629,796	1,744,536	1,537,683	1,316,513	40.2	34.6	39.3	41.9	34.3
Miscellaneous Hard Goods	5,016,817	4,163,563	3,516,307	3,123,534	2,591,690	75.2	68.2	66.1	63.2	59.9
Construction	5,304,341	5,313,193	3,596,408	3,519,235	2,996,110	53.1	53.2	53.6	53.5	51.1
All Actions of \$25,000 or Less										

Note: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services
 Directorate For Information
 Operations and Reports

TABLE 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1989 - FY 1988

A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1989							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012
MAJOR HARD GOODS (SUBTOTAL)	79,917,592	19,529,244	31,562,078	27,833,633	592,937	23,226	376,474
Aircraft	24,225,694	3,077,892	8,428,859	12,529,613	189,372	0	42-
Missile and Space Systems	18,735,096	4,198,865	6,355,037	8,174,870	5,744	0	580
Ships	9,596,142	67,111	9,423,005	888	99,755	5,383	0
Tank-Automotive	3,821,233	3,637,902	10,211	121,963	50,893	66	198
Weapons	1,518,643	658,067	567,251	286,565	7,041	0	281-
Ammunition	3,900,238	2,885,726	948,366	66,060	86	0	0
Electronics and Communications Equip.	18,120,546	5,003,681	5,829,349	6,653,674	240,046	17,777	376,019
SERVICES	11,708,407	2,646,796	3,754,449	2,782,163	314,840	170,020	2,040,139
ALL OTHER (SUBTOTAL)	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,399
Subsistence	1,265,301	74,546	25,816	44,532	1,120,407	0	0
Textiles, Clothing, and Equipage	859,577	16,714	7,312	15,127	820,424	0	0
Fuels and Lubricants	3,475,105	77,967	3,878	8,404	3,382,076	609	671
Miscellaneous Hard Goods	6,995,804	1,002,624	1,616,954	2,845,264	1,145,960	78,198	305,814
Construction	7,435,552	2,816,562	2,849,501	1,068,560	20,572	1,069,569	9,457
All Actions of \$25,000 or Less	8,345,517	1,476,584	2,555,731	2,349,241	1,780,175	92,326	91,457
FISCAL YEAR 1988							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270
MAJOR HARD GOODS (SUBTOTAL)	85,856,513	17,682,974	38,136,526	28,879,158	607,607	25,464	524,784
Aircraft	24,978,326	2,863,794	9,325,897	12,642,371	146,264	0	0
Missile and Space Systems	19,693,980	3,948,705	7,230,739	8,503,094	8,259	0	3,183
Ships	13,716,230	3,307,758	13,573,711	1,069	99,113	11,579	0
Tank-Automotive	3,927,925	3,788,864	12,481	86,355	39,647	549	29
Weapons	1,667,409	680,001	649,761	332,720	4,927	0	0
Ammunition	4,119,354	3,245,507	765,768	107,972	107	0	0
Electronics and Communications Equip.	17,753,289	3,125,345	6,578,169	7,205,577	309,290	13,336	521,572
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,065,429	7,723,208	7,624,951	8,470,782	1,761,442	282,752
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0	0
Textiles, Clothing, and Equipage	1,150,449	41,025	14,386	37,815	1,057,188	0	35
Fuels and Lubricants	3,292,185	19,297	16,394	18,140	3,238,326	28	0
Miscellaneous Hard Goods	7,745,382	1,095,943	1,769,957	3,405,603	1,273,632	102,225	100,022
Construction	8,066,574	2,888,310	2,709,382	1,006,915	16,675	1,434,275	11,017
All Actions of \$25,000 or Less	11,414,567	2,934,479	3,159,969	3,119,711	1,804,216	224,914	171,678

B/ For definitions and coverage, see notes on coverage.
 B/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1987 - FY 1986 ^{a/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1987							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/							
MAJOR HARD GOODS (SUBTOTAL)	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310
	93,015,159	20,508,494	38,071,081	32,042,970	611,982	37,859	1,742,773
Aircraft	27,683,991	3,366,735	9,770,721	14,424,755	121,780	0	0
Missile and Space Systems	19,781,484	3,827,917	7,415,709	8,535,161	2,589	0	228
Ships	11,474,728	4,694,401	11,306,744	4,816	67,703	26,264	0
Tank-Automotive	4,853,662	4,674,628	38,175	72,582	67,162	888	227
Weapons	2,098,819	699,746	1,033,839	361,858	3,376	0	0
Ammunition	4,555,004	3,544,326	528,613	482,065	0	0	0
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707	1,742,318
SERVICES	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,612	1,591,573
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964
Subsistence	1,178,445	87,218	32,720	42,573	1,015,794	140	0
Textiles, Clothing, and Equipage	985,534	33,531	39,608	29,996	882,016	69	314
Fuels and Lubricants	3,037,834	54,106	12,869	38,920	2,930,633	438	868
Miscellaneous Hard Goods	6,020,944	1,165,583	1,697,768	1,140,182	1,774,270	87,809	155,331
Construction	8,895,666	3,435,987	2,784,323	1,335,576	1,292,304	1,292,304	37,511
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,665	1,867,233	219,803	158,940
FISCAL YEAR 1986							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/							
MAJOR HARD GOODS (SUBTOTAL)	\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475
	92,822,136	21,195,883	35,026,392	34,057,663	640,790	15,833	1,885,575
Aircraft	32,267,221	3,616,372	10,187,117	18,368,607	95,125	0	0
Missile and Space Systems	19,355,707	4,786,392	7,165,467	7,339,685	2,813	0	10,850
Ships	9,412,931	65,707	9,269,915	1,228	64,693	11,388	0
Tank-Automotive	5,248,626	5,031,299	27,728	116,855	71,664	1,050	330
Weapons	2,304,203	915,705	1,009,322	374,482	4,1621	0	73
Ammunition	4,989,565	3,160,970	596,486	712,426	38	0	45
Electronics and Communications Equip.	19,743,183	3,598,938	6,770,357	7,094,380	401,836	3,395	1,874,277
SERVICES	10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,426
ALL OTHER (SUBTOTAL)	33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474
Subsistence	1,261,358	85,378	52,630	28,976	1,094,374	0	0
Textiles, Clothing, and Equipage	1,057,914	52,883	12,780	29,861	961,973	58	359
Fuels and Lubricants	7,235,691	44,025	23,417	45,881	7,121,234	1,017	117
Miscellaneous Hard Goods	5,547,986	1,072,406	1,515,104	1,060,027	1,728,264	60,421	111,764
Construction	7,632,728	3,818,210	1,877,668	7,851,756	7,196	1,124,063	19,835
All Actions of \$25,000 or Less	10,491,813	2,816,447	2,745,662	2,738,861	1,821,373	214,071	155,399

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1985 - FY 1984 A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1985							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$139,586,634	\$31,192,491	\$45,856,475	\$45,468,686	\$12,189,521	\$1,624,135	\$3,455,326
MAJOR HARD GOODS (SUBTOTAL)	98,144,846	21,528,199	36,609,846	37,660,685	590,188	31,148	1,724,780
Aircraft	34,579,580	3,728,610	10,203,015	20,559,971	87,984	0	0
Missile and Space Systems	18,667,899	3,720,210	6,613,593	8,329,883	2,243	0	1,870
Ships	10,404,343	56,846	10,270,641	8,329,883	55,846	20,793	0
Tank-Automotive	5,152,256	4,954,520	38,860	98,696	56,900	1,440	540
Weapons	2,618,277	1,243,399	1,088,152	272,267	4,459	0	0
Ammunition	4,664,833	4,021,313	583,472	80,003	0	0	0
Electronics and Communications Equip.	22,037,658	3,803,201	7,802,013	8,318,454	382,711	8,909	1,722,370
SERVICES	9,126,012	1,963,579	2,624,695	2,800,418	121,830	129,279	1,486,211
ALL OTHER (SUBTOTAL)	32,315,776	7,700,713	6,421,934	5,007,593	11,477,503	1,463,708	244,335
Subsistence	1,023,603	92,041	32,243	27,823	871,496	0	0
Textiles, Clothing, and Equipage	1,143,180	62,494	16,158	42,428	1,021,985	115	0
Fuels and Lubricants	6,307,354	35,171	20,061	60,054	6,189,643	1,193	1,232
Miscellaneous Hard Goods	5,462,732	1,305,386	1,469,008	1,137,552	1,385,205	67,045	98,566
Construction	7,895,620	3,427,273	2,237,907	986,060	11,764	1,198,674	23,942
All Actions of \$25,000 or Less	10,493,287	2,778,348	2,646,557	2,753,696	1,997,410	196,681	120,595
FISCAL YEAR 1984							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$124,912,148	\$27,861,426	\$39,948,244	\$40,505,812	\$11,673,281	\$1,743,693	\$3,178,692
MAJOR HARD GOODS (SUBTOTAL)	86,315,336	19,306,750	31,749,771	33,236,110	513,499	22,752	1,486,454
Aircraft	29,234,550	3,234,569	8,643,098	17,267,971	88,912	0	0
Missile and Space Systems	16,663,293	3,624,636	5,750,289	7,285,976	1,765	0	627
Ships	9,353,141	23,466	9,222,982	84,593	88,404	17,800	0
Tank-Automotive	4,989,563	4,832,841	11,377	84,593	58,944	1,588	230
Weapons	2,425,864	1,312,801	831,516	279,235	2,312	0	0
Ammunition	3,955,411	3,161,247	672,327	121,837	0	0	0
Electronics and Communications Equip.	19,693,514	3,117,190	6,618,182	8,196,019	273,162	3,364	1,485,597
SERVICES	8,478,023	1,736,469	2,634,093	2,454,712	56,799	108,166	1,487,784
ALL OTHER (SUBTOTAL)	30,118,789	6,818,207	5,564,380	4,815,990	11,102,983	1,612,775	204,454
Subsistence	1,112,171	100,077	42,614	34,254	935,226	0	0
Textiles, Clothing, and Equipage	1,086,823	143,075	26,892	35,018	881,805	33	0
Fuels and Lubricants	6,325,999	31,899	40,212	79,543	6,171,708	2,602	35
Miscellaneous Hard Goods	4,936,668	1,287,800	1,287,798	938,798	1,261,629	91,319	76,746
Construction	6,670,617	2,576,480	1,766,390	973,348	6,509	1,323,486	24,404
All Actions of \$25,000 or Less	9,986,511	2,686,300	2,400,472	2,755,029	1,846,106	195,368	103,236

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1983 - FY 1982 ^{R/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1983							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$121,095,867	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132	\$2,982,468
MAJOR HARD GOODS (SUBTOTAL)	80,806,612	17,031,106	32,860,666	28,984,585	461,071	39,197	1,429,987
Aircraft	26,297,322	2,577,790	8,341,845	15,293,523	84,164	0	0
Missile and Space Systems	14,689,528	3,425,558	4,441,626	6,811,936	1,418	0	8,990
Ships	12,818,867	74,443	12,640,433	1,071	68,909	34,011	0
Tank-Automotive	4,664,359	4,468,843	11,554	133,113	49,425	1,331	93
Weapons	2,439,970	1,522,207	652,377	263,374	2,012	0	0
Ammunition	3,199,429	2,364,390	752,655	79,371	288	0	2,725
Electronics and Communications Equip.	16,697,137	2,597,875	6,020,176	6,402,197	254,855	3,855	1,418,179
SERVICES	10,397,348	1,370,137	5,277,181	2,184,326	35,476	110,086	1,420,142
ALL OTHER (SUBTOTAL)	29,891,907	6,179,086	5,742,305	4,480,332	11,652,996	1,704,849	132,339
Subsistence	1,090,055	103,063	66,835	40,535	879,622	0	0
Textiles, Clothing, and Equipment	1,091,401	9,782	18,708	60,578	1,002,322	0	0
Fuels and Lubricants	6,901,100	17,927	37,259	57,850	6,786,936	1,248	0
Miscellaneous Hard Goods	4,707,105	1,224,554	1,366,083	791,952	1,166,807	117,362	40,347
Construction	6,106,135	2,209,884	1,615,974	850,772	6,833	1,408,567	14,005
All Actions of \$25,000 or Less	9,996,111	2,613,876	2,637,445	2,678,645	1,810,486	177,672	77,987
FISCAL YEAR 1982							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$102,463,093	\$22,515,128	\$35,694,519	\$27,619,417	\$12,541,971	\$1,872,671	\$2,219,387
MAJOR HARD GOODS (SUBTOTAL)	67,870,460	15,880,961	28,821,843	21,699,235	562,299	28,273	877,849
Aircraft	21,132,884	2,108,662	8,466,695	10,519,606	37,882	38	0
Missile and Space Systems	12,711,620	3,031,841	4,476,867	5,138,927	1,585	0	2,780
Ships	9,557,419	4,331,634	9,423,315	10,585	67,289	22,496	0
Tank-Automotive	4,355,915	4,194,928	8,976	111,734	38,934	1,266	77
Weapons	2,331,955	1,372,754	687,454	289,091	2,617	0	39
Ammunition	3,560,449	2,611,251	582,528	366,060	610	0	0
Electronics and Communications Equip.	14,220,218	2,468,090	5,176,208	5,283,122	413,372	4,473	874,953
SERVICES	7,888,730	1,382,488	3,076,641	2,028,345	29,480	130,983	1,240,793
ALL OTHER (SUBTOTAL)	26,703,903	5,251,679	3,796,035	3,891,837	11,950,192	1,713,415	100,745
Subsistence	1,553,429	259,898	88,442	201,577	1,003,512	0	0
Textiles, Clothing, and Equipment	1,015,913	28,392	14,485	32,766	940,083	136	51
Fuels and Lubricants	7,666,252	34,501	46,115	53,389	7,530,132	2,038	77
Miscellaneous Hard Goods	4,432,559	1,034,325	1,114,239	770,581	1,389,304	95,378	31,732
Construction	5,322,682	2,018,686	1,137,061	568,822	5,713	1,485,309	7,091
All Actions of \$25,000 or Less	6,710,068	1,875,877	1,395,693	2,184,702	1,081,448	130,554	61,794

Note: Refer to first page of this table for footnotes.

TABLE 6a (concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1981 - FY 1980

A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1981							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$87,194,528	\$18,365,681	\$26,752,259	\$23,367,536	\$14,946,845	\$1,934,978	\$1,827,229
MAJOR HARD GOODS (SUBTOTAL)	53,321,936	12,631,119	21,351,572	18,096,454	430,230	49,409	763,152
Aircraft	16,538,058	1,528,304	5,623,494	9,345,483	32,814	7,963	0
Missile and Space Systems	10,232,085	2,564,075	3,497,321	4,169,933	13,693	13	50
Ships	7,393,249	43,043	7,260,713	2,620	54,564	32,309	0
Tank-Automotive	3,848,480	3,744,479	6,589	64,308	28,723	4,381	0
Weapons	1,523,192	804,838	516,698	200,062	1,524	26	44
Ammunition	2,053,861	1,520,388	362,479	170,711	1,524	21	21
Electronics and Communications Equip.	11,733,011	2,425,992	4,084,278	4,143,337	311,650	4,717	763,037
SERVICES	5,845,754	1,119,520	1,699,180	1,884,366	15,989	153,909	972,790
ALL OTHER (SUBTOTAL)	28,025,838	4,615,042	3,701,507	3,386,716	14,500,626	1,731,660	91,287
Subsistence	1,620,734	247,770	71,255	187,346	1,114,363	0	0
Textiles, Clothing, and Equipage	866,635	9,540	13,822	25,390	817,747	110	26
Fuels and Lubricants	10,351,194	20,962	17,444	562,356	10,247,531	2,711	120
Miscellaneous Hard Goods	3,669,716	874,344	880,768	562,377	1,225,159	99,077	27,951
Construction	4,944,566	1,729,822	1,191,212	509,132	4,320	1,498,202	11,898
All Actions of \$25,000 or Less	6,573,883	1,732,604	1,527,006	2,040,115	1,091,406	131,560	51,192
FISCAL YEAR 1980							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$66,703,739	\$13,434,960	\$22,804,394	\$18,664,065	\$8,436,425	\$1,826,033	\$1,537,862
MAJOR HARD GOODS (SUBTOTAL)	40,978,875	8,594,566	17,354,105	13,986,262	315,621	56,278	672,043
Aircraft	12,485,263	1,232,844	4,172,890	7,057,184	22,345	0	0
Missile and Space Systems	7,889,975	1,827,542	3,128,886	2,931,941	1,433	0	173
Ships	5,955,170	35,708	5,814,970	640	51,062	52,790	0
Tank-Automotive	2,115,094	2,002,544	4,285	82,343	23,437	2,437	48
Weapons	1,091,943	663,010	234,505	194,003	23,425	0	0
Ammunition	1,863,660	1,244,166	425,619	193,575	300	0	0
Electronics and Communications Equip.	9,577,770	1,588,752	3,572,950	3,526,576	216,619	1,051	671,822
SERVICES	5,896,879	841,978	2,257,735	1,809,072	12,278	185,921	789,895
ALL OTHER (SUBTOTAL)	19,827,985	3,998,416	3,192,554	2,868,731	8,108,526	1,583,834	75,924
Subsistence	1,341,849	227,161	61,908	159,345	893,435	0	0
Textiles, Clothing, and Equipage	821,201	9,071	16,431	31,127	764,408	164	0
Fuels and Lubricants	4,595,139	24,006	17,658	37,012	4,513,918	2,404	141
Miscellaneous Hard Goods	2,960,240	720,063	747,520	396,890	985,502	89,713	20,552
Construction	4,328,427	1,417,333	1,105,528	423,204	4,201	1,368,492	9,669
All Actions of \$25,000 or Less	5,781,129	1,600,782	1,243,509	1,821,153	947,062	123,061	45,562

Note: Refer to first page of this table for footnotes.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1980 through FY 1989, are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$22,037 million during FY 1989 and accounted for 17.9 percent of all DoD procurement. During FY 1988 the comparable amount was \$22,268 million, which was 16.6 percent of the total awards.

Between FY 1980 and FY 1986, the relative share of RDT&E procurement to total procurement remained consistently around 13 or 14 percent, except for FY 1981 (11.7 percent), and then during FY 1987 it rose to 15.5 percent and has continued to rise each year through FY 1989.

Contract awards for RDT&E by procurement program are shown for FY 1980 through FY 1989 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1989 - FY 1985 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1989		FY 1988		FY 1987		FY 1986		FY 1985	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$23,260,820		\$22,601,657		\$21,867,373		\$19,866,651		\$18,995,920	
INTERAGENCY/FMS	1,032,050		166,028		150,594		118,810		132,146	
FOR WORK OUTSIDE U. S. B/	192,227		167,745		200,688		181,611		124,636	
TOTAL, EXCEPT ABOVE	22,036,543	17.9	22,267,884	16.6	21,516,091	15.5	19,566,230	14.0	18,739,138	13.1
Army	4,205,809	15.1	3,296,264	11.8	3,164,453	10.1	2,841,728	8.9	2,410,122	7.6
Navy	6,333,132	14.7	6,466,685	12.6	7,366,012	14.7	7,286,119	16.1	6,519,172	14.0
Air Force	9,354,085	25.8	11,727,037	28.5	9,852,135	23.3	8,276,587	19.2	8,720,889	18.6
Defense Logistics Agency	10,495	0.1	30,135	0.3	39,551	0.4	18,292	0.1	25,997	0.2
Civil Functions	5,892	0.4	3,389	0.3	3,695	0.2	2,693	0.2	520	*
Other Defense Agencies	1,527,130	51.2	742,314	29.8	1,090,245	28.0	1,140,811	27.2	1,062,438	29.2
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,587,893	79.1	2,747,010	79.2	2,709,218	77.5	2,616,458	77.7	2,462,973	78.7
Army	280,467	66.4	267,306	60.7	283,469	59.8	258,140	59.4	228,339	56.7
Navy	721,944	75.8	947,976	83.0	888,996	82.2	985,425	85.6	954,591	89.0
Air Force	1,432,741	89.3	1,395,297	86.4	1,355,845	85.0	1,217,643	84.0	1,123,151	84.5
Defense Logistics Agency	8,816	7.7	20,603	23.2	23,493	23.5	6,880	7.6	9,475	11.5
Civil Functions	2,716	14.1	1,507	3.6	1,676	5.1	669	1.6	168	0.3
Other Defense Agencies	141,209	88.7	114,321	80.6	155,739	73.3	147,701	74.7	147,249	81.6
BUSINESS FIRMS FOR WORK IN THE U. S.	19,448,650	16.2	19,520,874	14.9	18,806,873	13.9	16,949,772	12.4	16,276,165	11.7
Army	3,925,342	14.3	3,028,958	11.0	2,880,984	9.3	2,583,588	8.2	2,181,783	7.0
Navy	5,611,188	13.3	5,518,709	11.0	6,477,016	13.2	6,300,694	14.2	5,564,581	12.2
Air Force	8,521,344	23.1	10,331,800	26.1	8,496,290	20.9	7,058,944	16.9	7,597,738	16.7
Defense Logistics Agency	1,679	*	9,532	0.1	16,058	0.2	11,412	0.1	16,522	0.1
Civil Functions	3,176	0.2	3,882	0.2	2,019	0.1	2,024	0.1	352	*
Other Defense Agencies	1,385,921	49.1	627,993	26.8	934,506	25.3	993,110	24.8	915,189	26.5
SMALL BUSINESS FIRMS	1,456,510	6.4	1,446,030	5.7	1,488,073	5.6	1,263,937	4.7	1,187,546	4.6
Army	400,324	7.8	425,352	6.6	445,496	5.9	363,852	4.8	323,785	4.2
Navy	435,721	5.7	416,125	5.1	349,305	4.5	303,750	4.1	282,593	4.0
Air Force	471,549	10.3	457,490	8.9	474,427	8.8	403,463	8.3	400,629	8.5
Defense Logistics Agency	585	*	0	0.0	4,877	0.1	1,817	*	14,785	0.3
Civil Functions	2,951	0.4	2,951	0.3	1,585	0.2	1,492	0.2	176	*
Other Defense Agencies	145,416	32.1	144,112	30.6	212,383	27.1	189,563	30.2	165,578	29.8

A/ For definitions and coverage, see notes on coverage.
 B/ Includes foreign firms for performance in U.S.
 * Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1984 - FY 1980 ^{R/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1984		FY 1983		FY 1982		FY 1981		FY 1980	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$18,343,949		\$15,373,654		\$14,902,239		\$10,501,836		\$9,485,299	
INTERAGENCY/FMS	509,159		931,341		427,858		33,684		72,803	
FOR WORK OUTSIDE U. S. B/	47,400		29,248		29,318		56,263		38,257	
TOTAL, EXCEPT ABOVE	17,787,390	13.9	15,413,065	12.5	14,445,083	13.8	10,411,889	11.7	9,374,239	13.8
Army	2,125,481	7.5	2,048,637	8.2	2,395,587	10.5	2,034,997	11.0	1,913,807	14.1
Navy	5,682,036	13.8	3,836,405	8.6	3,521,420	9.7	2,542,110	9.3	3,109,613	13.4
Air Force	9,186,425	22.0	8,732,336	23.8	7,952,783	27.8	5,329,749	22.1	3,908,869	20.2
Defense Logistics Agency	11,545	0.1	9,283	0.1	5,330	*	2,486	*	1,869	*
Civil Functions	230	*	477	*	586	*	1,707	*	13,218	0.7
Other Defense Agencies	801,507	24.1	785,927	25.3	569,277	24.6	500,840	26.2	426,863	26.5
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,132,599	78.3	1,734,964	77.2	1,487,815	75.0	1,247,799	74.7	1,127,692	77.5
Army	181,792	53.0	158,476	51.3	142,618	54.2	90,224	42.7	77,435	45.8
Navy	830,111	86.0	573,539	83.0	469,938	75.1	434,538	85.4	414,546	86.7
Air Force	994,797	5.3	910,598	84.3	803,236	84.9	663,093	86.1	576,161	86.5
Defense Logistics Agency	11,546	1.2	5,077	59.8	4,633	22.4	2,291	12.4	1,507	15.1
Civil Functions	122	3	297	0.9	461	1.4	948	1.2	800	1.4
Other Defense Agencies	104,231	3.8	86,977	69.4	66,749	70.5	56,705	67.0	57,243	76.4
BUSINESS FIRMS FOR WORK IN THE U. S.	15,684,791	12.5	13,678,101	11.3	12,957,248	12.6	9,164,090	10.5	8,246,547	12.4
Army	1,943,689	7.0	1,890,161	7.7	2,253,069	10.0	1,944,773	10.6	1,836,372	13.7
Navy	4,832,095	12.1	3,262,866	7.4	3,051,422	8.5	2,107,572	7.9	2,695,067	11.8
Air Force	8,191,628	20.2	7,821,738	21.9	7,149,437	25.9	4,666,656	20.0	3,332,708	17.9
Defense Logistics Agency	0	0.0	4,206	*	637	*	195	*	362	*
Civil Functions	108	*	180	*	125	*	759	*	12,418	0.7
Other Defense Agencies	697,271	21.9	698,950	23.4	502,528	22.6	444,135	24.3	369,620	24.0
SMALL BUSINESS FIRMS	915,116	3.8	831,099	3.7	733,139	3.6	678,551	3.8	584,303	4.3
Army	275,505	4.1	214,276	3.8	193,050	3.8	183,757	4.3	104,716	3.2
Navy	184,729	3.0	186,518	3.2	189,178	4.4	175,322	4.4	205,730	5.7
Air Force	295,156	6.8	272,956	6.9	224,730	6.5	205,004	6.8	172,620	7.1
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	0	0.0	315	*
Civil Functions	40	*	72	*	92	*	680	0.1	144	*
Other Defense Agencies	159,686	29.9	157,277	38.9	126,089	38.8	113,788	44.9	100,778	42.0

NOTE: Refer to first page of this table for footnotes.

TABLE 8
DoD Prime Contract Awards for Research, Development, Test and Evaluation
by Procurement Program: FY 1989 - FY 1980 ^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT					
	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984	FY '89	FY '88	FY '87	FY '86	FY '85	FY '80
TOTAL	\$23,260,820	\$22,601,657	\$21,867,373	\$19,866,651	\$18,995,920		16.7	14.9	14.0	12.5	11.6	
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	1,032,050 192,227 22,036,543	166,028 181,745 22,267,884	150,594 200,688 21,516,091	118,810 181,611 19,566,230	132,146 124,636 18,739,138		10.8 3.0 17.9	1.9 2.1 16.6	1.7 2.3 15.5	1.2 2.0 14.0	1.1 1.4 13.1	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,587,893	2,747,010	2,709,218	2,616,458	2,462,973		79.1	79.2	77.5	77.7	78.7	
BUSINESS FIRMS TOTAL	19,448,650	19,520,874	18,806,873	16,949,772	16,276,165		16.2	14.9	13.9	12.4	11.7	
MAJOR HARD GOODS (SUBTOTAL)	16,215,161	17,087,446	16,622,698	15,179,229	14,600,815		20.3	19.9	17.9	15.4	14.9	
Aircraft	3,869,514	5,014,645	3,525,937	3,116,087	2,268,048		16.0	20.1	12.7	9.7	6.6	
Missile and Space Systems	6,152,463	6,822,783	6,928,383	5,905,202	5,129,566		32.8	34.6	35.0	30.5	32.8	
Ships	6,887,518	6,822,783	478,206	624,055	674,761		7.2	3.8	4.2	5.6	5.5	
Tank-Automotive	1,014,217	194,114	195,818	170,809	130,344		26.5	4.9	4.0	3.2	2.5	
Weapons	1,410,398	485,791	580,352	710,595	612,291		27.0	29.4	27.7	38.8	23.4	
Ammunition	701,172	469,185	489,439	385,670	322,892		18.0	11.4	10.7	8.6	6.9	
Electronics and Communications Equip.	3,379,879	3,578,535	4,424,533	4,268,871	4,465,813		18.7	20.2	19.6	21.6	20.3	
SERVICES	2,303,270	1,786,477	1,566,433	1,334,153	1,245,151		19.7	14.9	14.2	12.8	13.6	
ALL OTHER (SUBTOTAL)	930,218	646,951	617,742	436,390	430,199		3.3	2.0	2.0	1.3	1.3	
Substance	2,220	4,378	8,341	8,195	11,078		0.4	0.4	0.8	0.8	0.0	
Textiles, Clothing, and Equipment	3,255	3,463	10,343	8,449	7,714		0.1	0.1	0.3	0.1	0.1	
Fuels and Lubricants	876,157	593,785	555,105	375,886	360,900		12.5	7.7	9.2	6.8	6.6	
Miscellaneous Hard Goods	715	295	1,869	1,802	8,477		0.0	0.0	0.4	0.4	0.1	
Construction	48,603	44,732	42,995	42,058	42,037		0.6	0.4	0.4	0.4	0.4	
ALL Actions of \$25,000 or Less												
TOTAL	\$18,343,949	\$16,373,654	\$14,902,239	\$10,501,836	\$9,485,299		12.6	11.7	11.9	10.0	11.3	
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	509,159 17,787,390	931,341 29,288 15,413,085	427,858 29,338 14,445,063	33,684 56,283 10,411,889	72,803 38,257 9,374,239		5.0 0.6 13.9	9.4 0.4 12.5	3.4 0.4 13.8	0.3 0.9 11.7	0.7 0.7 13.8	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,122,599	1,734,964	1,487,815	1,247,799	1,127,692		78.3	77.2	75.0	74.7	77.4	
BUSINESS FIRMS TOTAL	15,664,791	13,678,101	12,957,248	9,164,090	8,246,547		12.5	11.3	12.6	10.5	12.4	
MAJOR HARD GOODS (SUBTOTAL)	14,381,018	12,421,525	11,843,980	8,064,524	7,080,738		16.7	15.4	17.5	15.1	17.3	
Aircraft	2,486,443	2,036,249	2,890,439	4,728,101	1,166,736		7.8	7.7	13.7	4.4	9.3	
Missile and Space Systems	6,839,307	5,822,574	5,105,046	4,131,421	2,952,724		38.6	39.6	40.2	40.4	37.4	
Ships	656,612	406,828	325,572	252,585	304,346		7.0	3.2	3.4	3.4	5.1	
Tank-Automotive	126,141	136,803	156,809	139,416	109,816		2.5	3.4	3.6	3.6	5.2	
Weapons	552,749	273,029	262,973	202,249	209,618		22.8	11.2	11.3	13.3	19.2	
Ammunition	282,894	277,585	269,677	275,682	184,803		7.2	8.7	7.6	13.4	9.9	
Electronics and Communications Equip.	4,036,872	3,448,757	2,833,462	2,335,060	2,152,695		20.5	20.7	19.9	19.9	22.5	
SERVICES	998,725	907,078	878,911	919,269	1,043,534		11.8	8.7	11.1	15.7	17.7	
ALL OTHER (SUBTOTAL)	285,048	349,398	234,357	180,297	122,275		0.9	1.2	0.9	0.6	0.6	
Substance	0	34	1,324	0	0		0.0	0.0	0.1	0.0	0.0	
Textiles, Clothing, and Equipment	18,454	17,906	9,480	5,322	4,996		1.7	1.6	0.9	0.6	0.6	
Fuels and Lubricants	15,995	3,165	3,887	1,810	4,421		0.1	0.1	0.1	0.1	0.1	
Miscellaneous Hard Goods	209,175	267,401	200,633	153,527	103,134		4.2	5.7	4.5	4.2	3.5	
Construction	461	2,046	1,792	3,038	961		0.0	0.0	0.0	0.0	0.0	
ALL Actions of \$25,000 or Less	50,963	58,826	17,231	16,600	12,763		0.5	0.6	0.3	0.3	0.2	

A/ For definitions and coverage, see notes on coverage.
B/ Includes foreign concerns with performance in U.S.

* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 6.

Prepared By: Washington Headquarters Services
Directorate For Information
Operations and Reports

AWARDS BY COMPETITION

Awards by Extent of Competed

Procurement

As shown in Table 9, total DoD awards subject to competition during fiscal years 1989 and 1988 totaled \$120,700 million and \$126,711 million, respectively. A breakout of these awards are as follows:

	FY 1989		FY 1988	
	Dollars	Percent	Dollars	Percent
Total	\$120,700	100.0%	\$126,711	100.0%
Competed 1/	78,710	65.2	77,731	61.3
Follow-on	14,937	12.4	18,925	14.9
Not Competed	27,053	22.4	30,056	23.7

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure where applicable. Full and open competition procedures accounted for 82.4 percent of the competed post-CICA awards during FY 1989 compared to 77.4 percent for FY 1988. Actions of \$25,000 or less accounted for 8.6 percent (12.6 percent last year), and other than full and open competition, 9.0 percent (10.0 percent last year).

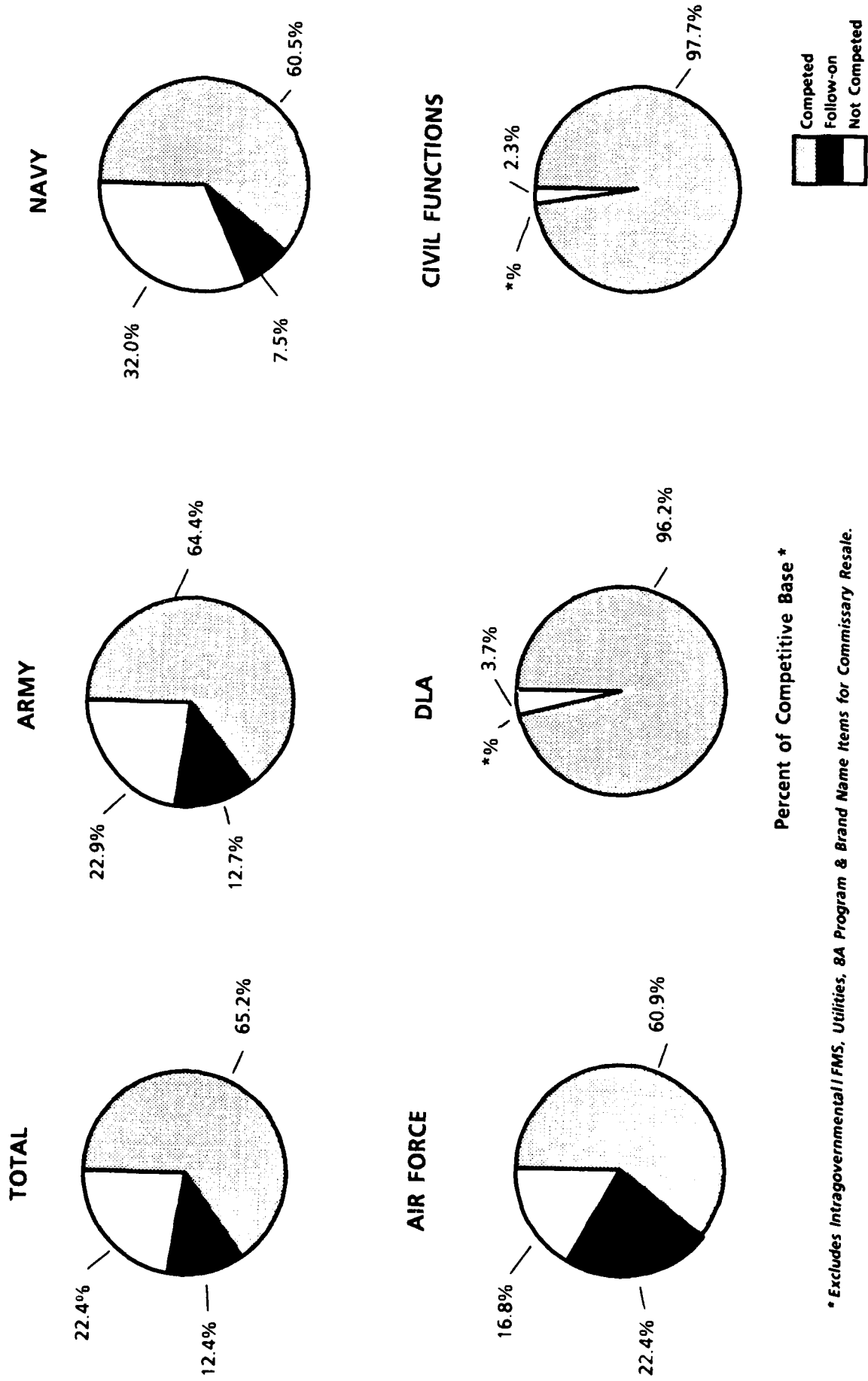
Solicitation Procedures

Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during both fiscal years 1989 and 1988. See the Federal Acquisition Regulation, Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1989 amounted to \$139.3 billion which was a \$12.1 billion decrease from FY 1988. Of the FY 1989 total, \$17.5 billion (12.6 percent) were for "Foreign Military Sales," and "Actions of \$25,000 or Less". Of the remaining \$121.8 billion \$107.4 billion (77.1 percent) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$56.0 billion or 52.1 percent of the CICA awards. The "Other Than Full & Open Competition" category accounted for \$51.4 billion or 47.9 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 9,287,711 procurement actions for FY 1989, a decrease of 5,463,475 over FY 1988. The major change was a decrease in actions of \$25,000 and less. Distribution by kind of contracting action is also depicted.

Chart IV
Percent Distribution of DoD Extent of Competed Procurement
According to Defense Component: FY 1989



* Excludes Intragovernmental / FMS, Utilities, BA Program & Brand Name Items for Commissary Resale.

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1989 - FY 1988 ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL B/						ARMY						NAVY					
	Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$139,343,462		\$151,352,713		\$31,973,734		\$32,845,668		\$47,830,488		\$55,842,787							
INTRAGENCY/FMS C/	7,244,077		6,562,005		1,093,371		1,161,709		2,565,684		2,281,622							
TOTAL, EXCEPT INTRA/FMS	132,099,385		144,790,708		30,880,363		31,683,959		45,264,804		53,561,165							
EXCLUSIONS D/	11,398,995		18,079,849		4,055,256		5,853,198		2,550,725		4,010,362							
TOTAL, EXCEPT EXCLUSIONS	120,700,390	100.0	126,710,859	100.0	26,825,107	100.0	25,830,761	100.0	42,714,079	100.0	49,550,803	100.0						
COMPETED E/	78,710,092	65.2	77,730,616	61.3	17,275,245	64.4	15,610,958	60.4	25,862,362	60.5	27,264,852	55.0						
FOLLOW-ON	14,937,278	12.4	18,924,565	14.9	3,406,135	12.7	4,659,227	18.0	3,198,787	7.5	6,124,874	12.4						
NOT COMPETED	27,053,020	22.4	30,065,678	23.7	6,143,727	22.9	5,560,576	21.5	13,652,930	32.0	16,161,077	32.6						

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$43,914,727		\$46,632,796		\$10,922,941		\$11,166,070		\$1,495,173		\$2,169,320							
INTRAGENCY/FMS C/	3,468,250		2,912,830		104,090		172,415		1,747		12,941							
TOTAL, EXCEPT INTRA/FMS	40,446,477		43,719,966		10,818,851		10,993,655		1,493,426		2,156,379							
EXCLUSIONS D/	3,380,617		6,733,746		1,111,951		787,385		72,870		197,548							
TOTAL, EXCEPT EXCLUSIONS	37,065,860	100.0	36,986,220	100.0	9,706,900	100.0	10,206,270	100.0	1,420,556	100.0	1,958,831	100.0						
COMPETED E/	22,557,128	60.9	21,881,573	59.2	9,342,277	96.2	9,702,520	95.1	1,388,342	97.7	1,836,392	93.7						
FOLLOW-ON	8,296,008	22.4	7,904,316	21.4	2,779	*	1,695	*	132	*	22,651	1.2						
NOT COMPETED	5,212,724	16.8	7,200,331	19.5	361,844	3.7	502,055	4.9	32,082	2.3	99,788	5.1						

A/ For definitions and coverage, see notes on coverage.
B/ Includes Other Defense Agency awards not included elsewhere in this table.
C/ Includes pre-CICA GSA schedule awards and actions with other Federal Agencies.
D/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, and actions with another Federal Agency.
E/ Includes Federal Schedule awards.
* Less than 0.05 percent.

TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1989 - FY 1988 ^{R/}

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT	TOTAL B/				ARMY				NAVY			
	Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88	
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL	9,287,711		14,751,186		1,934,842		4,289,448		2,491,525		3,519,206	
INTRA-AGENCY/FMS C/	27,076		313,048		3,603		90,065		5,838		99,516	
TOTAL, EXCEPT INTRA/FMS	9,260,635		14,438,138		1,931,239		4,199,383		2,485,687		3,419,690	
EXCLUSIONS D/	4,196,864		4,837,314		1,123,200		1,425,009		1,368,543		1,438,840	
TOTAL, EXCEPT EXCLUSIONS	5,063,771	100.0	9,600,824	100.0	808,039	100.0	2,774,374	100.0	1,117,144	100.0	1,980,850	100.0
COMPETED E/	4,375,880	86.4	8,696,367	90.6	722,999	89.5	2,585,391	93.2	883,022	79.0	1,778,128	89.8
FOLLOW-ON	8,184	0.2	11,719	0.1	632	0.1	1,780	0.1	1,185	0.1	1,817	0.1
NOT COMPETED	679,707	13.4	892,738	9.3	84,408	10.4	187,203	6.7	232,937	20.9	200,905	10.1

EXTENT OF COMPETED PROCUREMENT	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88	
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL	3,226,917		4,927,020		1,300,327		1,358,820		199,203		540,134	
INTRA-AGENCY/FMS C/	7,785		93,765		9,799		14,683		18		13,167	
TOTAL, EXCEPT INTRA/FMS	3,219,132		4,833,255		1,290,528		1,344,137		199,185		526,967	
EXCLUSIONS D/	1,193,599		1,868,048		417,619		23,386		89,730		74,313	
TOTAL, EXCEPT EXCLUSIONS	2,025,533	100.0	2,965,207	100.0	872,909	100.0	1,320,751	100.0	109,455	100.0	452,654	100.0
COMPETED E/	1,914,635	94.5	2,777,805	93.7	759,965	87.1	1,139,705	86.3	78,563	71.8	355,402	78.5
FOLLOW-ON	6,259	0.3	7,639	0.3	16	*	4	*	3	*	35	*
NOT COMPETED	104,639	5.2	179,763	6.1	112,928	12.9	181,042	13.7	30,889	28.2	97,217	21.5

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1989 - FY 1988 A/
(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 88-Sep 89	Oct 87-Sep 88	Oct 88-Sep 89	Oct 87-Sep 88	Oct 88-Sep 89	Oct 87-Sep 88
	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$139,343,462	\$151,352,713	\$18,643,072	\$24,641,854	\$120,700,390	\$126,710,859
INTRAGENCY/FMS C/	7,244,077	5,171,299	7,244,077	5,171,299	0	0
TOTAL PRE-CICA AWARDS	14,378,840	25,737,985	561,520	4,920,096	13,817,320	20,817,889
TOTAL POST-CICA AWARDS	117,720,545	120,443,429	10,837,475	14,550,459	106,883,070	105,892,970
Actions of \$25,000 or less	10,332,873	14,222,565	3,411,862	4,785,881	6,921,011	9,435,684
Full & Open Competition D/	55,965,121	52,850,431	0	898,700	55,965,121	51,951,731
Sealed Bids	7,015,831	5,852,551	0	54,978	7,015,831	5,797,573
Competitive Proposal	36,225,255	33,438,761	0	765,194	36,225,255	32,733,567
Combination	453,442	620,661	0	2,016	453,442	618,645
Architect-Engineer	631,235	556,116	0	16,185	631,235	539,931
Basic Research	904,341	900,512	0	12,325	904,341	888,277
Multiple Award Schedule	938,808	484,842	0	583	938,808	483,959
Alternate Source -	2,749,247	1,919,159	0	5,325	2,749,247	1,913,834
Reduced Cost	51,574	31,168	0	0	51,574	31,168
Mobilization	2,669,989	1,852,274	0	258	2,669,989	1,852,016
Eng/R&D Capability	27,684	35,717	0	5,067	27,684	30,650
Set Aside	7,046,962	9,017,829	0	41,884	7,046,962	8,975,945
O/T Full & Open Competition	51,422,551	53,370,433	7,425,613	8,865,878	43,996,938	44,504,555
Only One Source	36,135,997	36,910,895	2,369,198	3,612,422	33,766,799	33,298,472
Unique Source	19,243,810	19,915,127	1,146,972	2,239,821	18,096,838	17,675,306
Follow-on	6,304,829	7,378,752	0	315,411	6,304,829	7,063,381
Unsolicted Res Prop	84,002	130,223	14,996	62,563	69,006	127,660
Patent/Data Rights	434,700	441,140	37,360	27,945	397,340	413,195
Utilities	477,231	49,198	469,255	47,150	7,976	2,048
Standardization	26,518	6,198	550	200	25,968	5,998
Other	9,464,907	8,990,217	700,065	919,332	8,764,842	8,070,885
Urgency	2,864,226	2,749,521	276,550	421,152	2,587,676	2,328,369
Mobilization	4,827,921	5,892,125	260,164	390,734	4,567,757	5,501,391
Essential R&D Capability	1,482,431	1,234,522	990,970	771,386	491,461	463,136
International Agreement	272,598	301,761	170,067	174,655	102,531	127,106
Authorized by Statute E/	2,498,581	2,817,849	2,498,447	2,732,830	134	85,019
Authorized Resale	812,246	697,467	812,246	670,472	0	26,995
National Security	2,498,384	2,703,844	47,971	90,814	2,450,413	2,613,030
Public Interest	30,167	2,449	0	1,413	30,167	1,036
Otherwise Auth by Statute	0	0	0	0	0	0

A/ For definitions and coverage, see notes on coverage.
B/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, FMS, and actions with another Federal Agency.
C/ Includes Pre-CICA GSA Schedules and actions with other Federal Agencies.
D/ Includes Federal Schedule awards.
E/ Includes Post-CICA 8(a) program.

Prepared By: Washington Headquarters Services
Directorate for Information
Operations and Reports

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1989 - FY 1988 ^{a/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL			COMPETED			FOLLOW ON			NOT COMPLETED		
	Oct 88-Sep 89	Oct 87-Sep 88	Amount	Oct 88-Sep 89	Oct 87-Sep 88	%	Oct 88-Sep 89	Oct 87-Sep 88	%	Oct 88-Sep 89	Oct 87-Sep 88	%
	Amount	Amount		Amount	Amount		Amount	Amount		Amount	Amount	
TOTAL	\$120,700,390	\$126,710,859	\$78,710,092	\$77,730,616			\$14,937,278	\$18,924,565		\$27,053,020	\$30,055,678	
INTRA-AGENCY/FMS C/	0	0	0	0			0	0		0	0	
TOTAL PRE-CICA AWARDS	13,817,320	20,817,889	10,775,237	12,726,298			2,564,459	5,900,105		477,624	2,191,486	
TOTAL POST-CICA AWARDS	106,883,070	105,892,970	67,934,855	65,004,318	100.0	100.0	12,372,819	13,024,460	100.0	26,575,396	27,864,192	100.0
Actions of \$25,000 or less	6,921,011	9,436,684	5,870,479	8,165,210	12.6	0.0	0	0	0.0	1,050,532	1,271,474	4.6
Full & Open Competition D/	55,965,121	51,951,731	55,965,121	50,338,792	77.4	0.0	0	1,154,081	8.9	0	458,858	1.6
Sealed Bids	7,015,831	7,015,831	7,015,831	5,671,191	8.7	0.0	0	52,187	0.4	0	74,195	0.3
Competitive Proposal	36,225,255	32,733,567	36,225,255	31,403,760	48.3	0.0	0	1,005,910	7.7	0	323,897	1.2
Combination	453,442	618,645	453,442	601,540	0.9	0.0	0	15,427	0.1	0	678	0.0
Architect-Engineer	631,235	539,931	631,235	512,409	0.8	0.0	0	2,635	0.0	0	24,887	0.1
Basic Research	904,341	888,277	904,341	821,679	1.3	0.0	0	54,022	0.4	0	12,576	0.0
Multiple Award Schedule	938,808	483,959	938,808	468,624	0.7	0.0	0	154	0.0	0	15,181	0.1
Alternate Source -	2,749,247	1,913,834	2,749,247	1,903,306	2.9	0.0	0	7,324	0.1	0	3,204	0.0
Required Cost	51,574	31,168	51,574	30,121	0.0	0.0	0	1,047	0.0	0	1,028	0.0
Mobilization	2,669,989	1,952,015	2,669,989	1,845,147	2.8	0.0	0	5,841	0.0	0	2,176	0.0
Eng/R&D Capability	27,684	30,650	27,684	28,038	0.0	0.0	0	436	0.0	0	0	0.0
Set Aside	7,046,962	8,975,945	7,046,962	8,956,283	13.8	0.0	0	15,422	0.1	0	4,240	0.0
O/T Full & Open Competition	43,996,938	44,504,555	6,099,255	6,500,316	10.0	100.0	12,372,819	11,870,379	91.1	25,524,864	26,133,860	93.8
Only One Source	33,766,799	33,358,473	1,961,150	1,554,508	2.4	96.2	11,906,101	11,003,404	84.5	19,899,518	20,800,561	74.6
Unique Source	18,136,838	17,675,308	1,156,561	1,675,870	0.7	29.7	6,675,634	2,461,834	18.9	13,364,646	14,781,602	53.0
Follow-on	6,304,829	7,063,381	72,685	412,064	0.6	48.6	6,014,104	5,241,675	47.9	218,040	408,842	1.5
Unolicited Res. Prop	89,006	127,660	1,328	4,147	0.0	2.7	329,951	361,338	2.8	67,595	122,206	0.4
Patent/Data Rights	397,340	413,195	18,059	6,755	0.0	0.0	0	3,338	0.0	0	45,102	0.2
Utilities	7,976	4,048	2,596	1,312	0.0	0.0	963	531	0.0	22,420	5,143	0.0
Standardization	25,968	5,998	2,585	1,224	0.0	15.2	1,895,366	1,930,619	14.8	6,174,160	5,436,131	19.5
Other	8,764,842	8,070,885	705,316	704,135	1.1	0.0	0	0	0.0	0	0	0.0
Urgency	2,587,676	2,328,369	657,217	544,328	0.8	1.8	225,199	364,106	2.8	1,705,260	1,419,935	5.1
Mobilization	4,567,757	5,501,391	2,898,274	3,952,942	5.1	0.5	57,417	323,843	2.5	1,612,066	1,224,606	4.4
Essential R&D Capability	491,461	463,136	60,620	19,133	0.1	0.0	0	254	0.0	430,841	443,749	1.6
International Agreement	102,531	127,106	76,924	85,723	0.1	0.0	2,034	24,117	0.2	23,573	17,266	0.1
Authorized by Statute E/	134	85,019	78	19,770	0.0	0.0	0	7,956	0.1	56	57,293	0.2
Authorized Resale	0	26,995	0	184	0.0	0.0	0	0	0.0	0	26,811	0.1
National Security	2,450,413	2,613,030	414,845	323,520	0.5	1.5	182,068	146,414	1.1	1,853,500	2,143,096	7.7
Public Interest	30,167	1,036	30,117	208	0.0	0.0	0	285	0.0	50	543	0.0
Otherwise Auth by Statute	0	0	0	0	0.0	0.0	0	0	0.0	0	0	0.0

^{a/} Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1989 - FY 1988^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD B/						ARMY						NAVY					
	Oct 88-Sep 89			Oct 87-Sep 88			Oct 88-Sep 89			Oct 87-Sep 88			Oct 88-Sep 89			Oct 87-Sep 88		
	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%
TOTAL	139,343,462	100.0		151,352,713	100.0		31,973,734	100.0		32,845,668	100.0		47,830,488	100.0		55,842,787	100.0	
INTERAGENCY/FMS C/	7,244,077	5.2		5,171,299	3.4		1,093,371	3.4		904,761	2.8		2,565,684	5.4		1,521,060	2.7	
Actions of \$25,000 or Less	10,332,873	7.4		14,222,565	9.4		2,115,219	6.6		3,884,693	11.8		3,273,333	6.8		4,094,719	7.3	
Actions(Except FMS)Over \$25,000	121,766,512	87.4		131,958,849	87.2		28,765,144	90.0		28,056,214	85.4		41,991,471	87.8		50,227,008	89.9	
PRE-CICA Actions	14,378,840	10.3		25,737,985	17.0		3,352,365	10.5		4,623,871	14.1		1,664,114	3.5		6,031,271	10.8	
POST-CICA Actions	107,387,672	77.1		106,220,864	70.2		25,412,779	79.5		23,432,343	71.3		40,327,357	84.3		44,195,737	79.1	
Full & Open Competition D/	55,965,121	52.1		52,850,431	49.8		11,665,736	45.9		11,172,630	47.7		19,753,372	49.0		18,639,130	42.2	
Sealed Bids	7,015,831	6.5		5,852,551	5.5		2,389,165	9.3		1,769,793	7.6		2,130,613	5.3		1,501,219	3.4	
Competitive Proposal	38,225,255	33.7		33,498,761	31.5		6,660,352	26.2		6,232,661	26.6		11,711,377	29.0		11,211,005	25.4	
Combination	453,442	0.4		620,661	0.6		183,052	0.6		38,176	0.2		203,158	0.5		457,131	1.0	
Architect-Engineer	631,235	0.6		556,116	0.5		337,424	1.3		279,020	1.2		209,313	0.5		212,235	0.5	
Basic Research	904,341	0.8		900,512	0.8		242,790	1.0		207,234	0.9		354,235	0.9		422,366	1.0	
Multiple Award Schedule	938,808	0.9		484,842	0.5		183,119	0.7		117,880	0.5		199,907	0.5		71,519	0.2	
Alternate Source -	2,749,247	2.6		1,919,159	1.8		50,803	0.2		39,562	0.2		2,670,227	6.6		1,854,730	4.2	
Reduced Cost	51,574	*		31,168	*		1,241	*		29,917	0.1		52,042	0.1		29,896	0.1	
Mobilization	2,669,989	2.5		1,852,274	1.7		52,044	0.2		29,917	0.1		2,617,945	6.5		1,822,054	4.1	
Eng/R&D Capability	27,684	*		35,717	*		0	0.0		9,645	*		240	*		2,780	*	
Set Aside	7,046,962	6.6		9,017,829	8.5		1,659,031	6.5		2,488,304	10.6		2,274,542	5.6		2,908,925	6.6	
O/T Full & Open Competition	51,422,551	47.9		53,370,433	50.2		13,747,043	54.1		12,559,713	52.3		20,573,985	51.0		25,556,607	57.8	
Only One Source	36,135,997	33.7		36,970,895	34.8		9,235,539	36.3		7,261,517	31.0		16,554,094	41.0		21,134,276	47.8	
Unique Source	19,343,810	18.0		19,915,127	18.7		4,554,953	17.9		3,558,519	15.2		12,865,169	31.9		13,857,139	31.4	
Follow-on	6,304,829	5.9		7,378,782	6.9		305,559	1.2		977,205	4.2		1,449,879	3.6		3,654,988	8.3	
Unsolicted Res Prop	84,002	0.1		190,223	0.2		19,220	0.1		21,885	0.1		36,230	0.1		120,975	0.3	
Patent/Data Rights	434,700	0.4		441,140	0.4		25,847	0.1		13,010	0.1		11,603	0.1		12,305	*	
Utilities	477,231	0.4		49,198	*		294,539	1.2		16,073	0.1		3,034	0.0		272	*	
Standardization	26,518	*		6,198	*		22,523	0.1		4,842	*		2,188,179	5.4		3,488,597	7.9	
Other	9,464,907	8.8		8,990,217	8.5		4,012,898	15.8		2,673,983	11.4		608,934	1.5		644,834	1.5	
Urgency	2,864,226	2.7		2,749,521	2.6		1,165,613	4.6		918,997	3.9		1,911,256	4.7		2,400,581	5.4	
Mobilization	4,827,921	4.5		5,892,125	5.5		2,107,380	8.3		2,526,289	10.8		450,370	1.1		449,924	1.0	
Essential R&D Capability	1,482,431	1.4		1,234,522	1.2		59,530	0.2		21,757	0.1		129,451	0.3		169,268	0.4	
International Agreement	272,598	0.3		301,761	0.3		70,517	0.3		132,243	0.6		825,540	2.0		698,444	1.6	
Authorized by Statute E/	2,498,581	2.3		2,817,849	2.7		818,600	3.2		1,119,861	4.8		36,816	0.1		40,795	0.1	
Authorized Resale	812,246	0.8		697,467	0.7		85,895	0.3		3,740	*		26,924	0.1		15,815	*	
National Security	2,498,384	2.3		2,703,844	2.5		204,402	0.8		271,603	1.2		30,600	0.1		2,670	*	
Public Interest	30,167	*		2,449	*		433	*		294	*		0	0.0		0	0.0	
Otherwise Auth by Statute	0	0.0		0	0.0		0	0.0		0	0.0		0	0.0		0	0.0	

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency Awards not included elsewhere in this table.
 C/ Includes Pre-CICA GSA schedules and actions with another Federal agency.
 D/ Includes post-CICA GSA schedule awards.
 E/ Includes post-CICA 8(a) program.
 * Less than 0.05 percent.

Prepared By: Washington Headquarters Services
 Directorate for Information
 Operations and Reports

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1989 - FY 1988
A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88		Oct 88-Sep 89		Oct 87-Sep 88	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	43,914,727	100.0	46,632,796	100.0	10,922,941	100.0	11,166,070	100.0	1,495,173	100.0	2,169,320	100.0
INTERAGENCY/FMS C/	3,468,250	7.9	2,697,232	5.8	104,090	1.0	36,318	0.3	1,747	0.1		
Actions of \$25,000 or Less	2,743,178	6.2	3,755,469	8.1	1,986,582	18.2	1,986,247	17.8	112,949	7.6	277,462	12.8
Actions(Except FMS)Over \$25,000	37,703,299	85.9	40,180,095	86.2	8,832,269	80.9	9,143,505	81.9	1,380,477	92.3	1,891,858	87.2
PRE-CICR Actions	9,299,218	21.2	14,355,701	30.8	0	0.0	64,471	0.6	3,616	0.2	108,882	5.0
POST-CICR Actions	28,404,081	64.7	25,824,394	55.4	8,832,269	80.9	9,079,034	81.3	1,376,861	92.1	1,782,976	82.2
Full & Open Competition D/	13,636,600	48.0	12,398,220	48.0	7,485,589	84.8	7,939,476	87.4	1,308,847	87.4	1,631,693	95.1
Sealed Bids	611,335	2.2	206,962	0.8	1,071,237	12.1	1,401,948	15.4	816,762	54.4	955,567	59.3
Competitive Proposal	10,807,652	38.0	9,781,331	37.9	5,024,142	56.9	5,212,281	57.4	69,965	4.7	86,677	4.9
Combination	58,644	0.4	104,448	0.4	401	0.0	401	0.0	16,140	1.1	19,545	1.1
Architect-Engineer	32,830	0.1	28,185	0.1	0	0.0	40	0.0	48,164	3.5	34,769	2.0
Basic Research	294,861	1.0	265,765	1.0	1,369	0.0	1,899	0.0	34	0.0		
Multiple Award Schedule	491,630	1.7	248,002	1.0	13,762	0.2	9,997	0.1	13,448	0.9	12,628	0.7
Alternate Source -	8,925	*	19,539	0.1	3,368	*	5,057	0.1	0	0.0	32	*
Reduced Cost	206	*	1,005	*	0	0.0	88	0.0	0	0.0	0	*
Mobilization	0	0.0	1,303	*	3,368	0.0	4,989	0.1	0	0.0	32	*
Eng/R&D Capability	8,719	*	18,231	0.1	0	0.0	0	0.0	0	0.0	0	*
Set Aside	1,330,723	4.7	1,743,988	6.8	1,371,310	15.5	1,307,549	14.4	344,334	25.0	522,474	29.3
O/T Full & Open Competition	14,767,481	52.0	13,426,174	52.0	1,346,680	15.2	1,139,558	12.6	68,014	4.9	151,283	8.5
Only One Source	9,745,099	34.3	8,100,246	31.4	58,576	0.7	61,477	0.7	21,525	1.6	23,568	1.3
Unique Source	1,546,856	5.4	2,254,362	8.7	24,930	0.3	34,262	0.4	4,560	0.3	5,915	0.3
Follow-on	4,529,455	15.9	2,697,577	10.4	1,442	0.0	371	0.0	0	0.0	124	*
Unsolicited Res Prop	20,938	0.1	31,710	0.1	0	0.0	0	0.0	0	0.0	190	*
Patent/Data Rights	392,974	1.4	412,117	1.6	1,190	0.0	1,783	0.0	230	0.0	78	*
Utilities	178,467	0.6	28,779	0.1	2,105	0.0	2,288	0.0	2,038	0.1	2,563	0.1
Standardization	3,075,846	10.8	2,674,305	10.4	28,811	0.3	24,595	0.3	14,687	1.1	14,798	0.8
Other												
Urgency	823,979	2.9	1,087,399	4.2	182,584	2.1	39,080	0.4	8,747	0.6	3,911	0.2
Mobilization	521,218	1.8	813,305	3.1	288,067	3.3	151,950	1.7	0	0.0	0	0.0
Essential R&D Capability	879,572	3.1	726,410	2.8	1,137	*	867	*	0	0.0	0	0.0
International Agreement	71,087	0.3			143	*	250	*	150	*		*
Authorized by Statute E/	566,370	2.0	546,004	2.1	189,295	2.1	261,221	2.9	37,592	2.7	123,804	6.9
Authorized Resale	62,657	0.2	28,219	0.1	526,878	7.1	524,713	5.9	0	0.0	0	0.0
National Security	2,097,499	7.4	2,124,518	8.2	0	0.0	0	0.0	0	0.0	0	0.0
Public Interest	0	0.0	73	*	0	0.0	0	0.0	0	0.0	0	0.0
Otherwise Auth by Statute	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services
 Directorate For Information
 Operations and Reports

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Kind of Contracting Action: FY 1989 - FY 1988 ^{A/}

SOLICITATION PROCEDURE	TOTAL						NEW WORK						DELIVERY ORDERS						MODIFICATIONS					
	Oct 88-Sep 89			Oct 87-Sep 88			Oct 88-Sep 89			Oct 87-Sep 88			Oct 88-Sep 89			Oct 87-Sep 88			Oct 88-Sep 89			Oct 87-Sep 88		
	Actions	%		Actions	%		Actions	%		Actions	%		Actions	%		Actions	%		Actions	%		Actions	%	
TOTAL	9287711	100.0		14751186	100.0		0						0						0					
INTERAGENCY/FMS B/	27076	0.3		34520	0.2		0						0						0					
Actions of \$25,000 or Less	9044973	97.4		14470455	98.1		0						0						0					
Actions(Except FMS)Over \$25,000	215662	2.3		246211	1.7		82866			93115			83982			97466			48814			55630		
PRE-CICRA Actions	11578	0.1		41009	0.3		1457			4477			4393			21310			5718			15222		
POST-CICRA Actions	204084	2.2		205202	1.4	100.0	81399	100.0		88638	100.0		79589	100.0		76156	100.0		43086	100.0		40408	100.0	
Full & Open Competition C/	142764	70.0		143780	70.1		60829	74.7		67462	76.1		51584	64.8		47788	62.8		30351	70.4		28530	70.6	
Sealed Bids	15701	7.7		12502	6.1		10501	12.9		7384	8.3		2464	3.1		2445	3.2		2736	6.3		2673	6.6	
Competitive Proposal	74862	36.7		75093	36.6		28907	35.5		31243	35.2		30176	37.9		30172	39.6		15779	36.6		13678	33.8	
Combination	712	0.3		565	0.3		222	0.3		236	0.3		207	0.3		121	0.2		283	0.7		208	0.5	
Architect-Engineer	5101	2.5		5186	2.5		1151	1.4		1185	1.3		2385	3.0		2203	2.9		1565	3.6		1798	4.4	
Basic Research	3969	1.9		4764	2.3		1360	1.7		2088	2.4		8788	11.0		142	0.2		2607	6.0		2534	6.3	
Multiple Award Schedule	8823	4.3		4605	2.2		10	*		15	*		8788	11.0		4571	6.0		25	0.1		19	*	
Alternate Source -	217	0.1		302	0.1		99	0.1		152	0.2		25	*		73	0.1		93	0.2		77	0.2	
Reduced Cost	11	*		10	*		4	*		7	*		2	*		1	*		5	*		2	*	
Mobilization	186	0.1		207	0.1		92	0.1		118	0.1		11	*		49	0.1		83	0.2		40	0.1	
Eng/R&D Capability	20	*		85	*		3	*		27	*		12	*		23	*		5	*		35	0.1	
Set Aside	33379	16.4		40763	19.9		18579	22.8		25159	28.4		7537	9.5		8061	10.6		7263	16.9		7543	18.7	
O/T Full & Open Competition	61320	30.0		61422	29.9		20570	25.3		21176	23.9		28005	35.2		28368	37.2		12745	29.6		11878	29.4	
Only One Source	35235	17.3		35138	17.1		12075	14.8		13264	15.0		15373	19.3		14733	19.3		7787	18.1		7141	17.7	
Unique Source	17842	8.7		20105	9.8		6473	8.0		7401	8.3		7703	9.7		8948	11.7		3666	8.5		3756	9.3	
Follow-on	2412	1.2		2411	1.2		658	0.8		850	0.9		389	0.5		555	0.7		1365	3.2		1206	3.0	
Unolicited Res Prop	407	0.2		587	0.3		141	0.2		233	0.3		1	*		5	*		265	0.6		349	0.9	
Patent/Data Rights	1683	0.8		1216	0.6		435	0.5		310	0.3		1133	1.4		860	1.1		115	0.3		46	0.1	
Utilities	2181	1.1		370	0.2		54	0.1		43	*		2105	2.6		297	0.4		22	0.1		30	0.1	
Standardization	33	*		20	*		14	*		15	*		11	*		8	*		8	*		1	*	
Other	10677	5.2		10429	5.1		4300	5.3		4612	5.2		4031	5.1		4064	5.3		2346	5.4		1753	4.3	
Urgency	6716	3.3		5861	2.9		4359	5.4		3698	4.2		1362	1.7		1132	1.5		995	2.3		1031	2.6	
Mobilization	2366	1.2		2487	1.2		305	0.4		304	0.3		1146	1.4		1292	1.7		915	2.1		891	2.2	
Essential R&D Capability	253	0.1		176	0.1		61	0.1		47	0.1		19	*		19	*		173	0.4		110	0.3	
International Agreement	265	0.1		303	0.1		70	0.1		117	0.1		113	0.1		104	0.1		82	0.2		82	0.2	
Authorized by Statute D/	7917	3.9		9243	4.5		2631	3.2		2776	3.1		3385	4.3		4728	6.2		1901	4.4		1739	4.3	
Authorized Resale	6221	3.0		5870	2.9		95	0.1		92	0.1		6125	7.7		5768	7.6		1	*		10	*	
National Security	2336	1.1		2327	1.1		971	1.2		870	1.0		482	0.6		589	0.8		883	2.0		868	2.1	
Public Interest	11	*		17	*		3	*		8	*		0	0.0		3	*		8	*		6	*	
Otherwise Auth by Statute	0	0.0					0	0.0					0	0.0					0	0.0				

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Pre-CICRA GSA Schedules and actions with another Federal Agency.
 C/ Includes Federal Acquisition Regulation (FAR) Schedule awards.
 D/ Includes Post-CICRA 8(a) program.
 * less than 0.05 percent.

Prepared By: Washington Headquarters Services
 Directorate For Information
 Operations and Reports

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for fiscal years 1989 and 1988. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1980 through 1989.

During fiscal year 1988 awards over \$25,000 (excluding intragovernmental awards) totaled \$120,546 million, of which \$94,662 million, or 78.5 percent, were awarded under fixed price procedures and \$23,460 million, or 19.5 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$2,424 million, or 2.0 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 10.6 percent of the total contract awards over \$25,000 during

FY 1989. The use of incentive contracts (both fixed price and cost-types combined) decreased from 19.0 percent of total contract dollars in FY 1988 to 17.0 percent in FY 1989. The use of firm fixed-price contracts decreased from 54.8 percent to 54.2 percent.

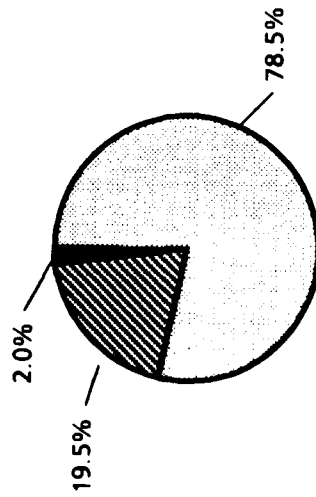
The total of 200,075 contract actions over \$25,000 for FY 1989 (see Table 16) includes 82,866 original contract actions and modifications calling for additional work and 117,209 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 11.0 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract decreased by 14.3 percent.

Chart V

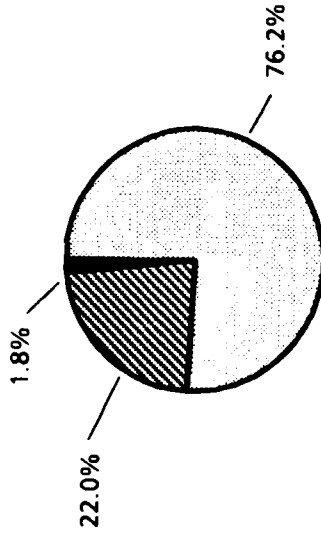
Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component: FY 1989

Percent of Total Procurement *

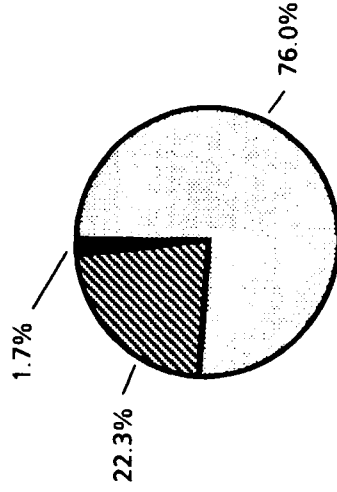
TOTAL



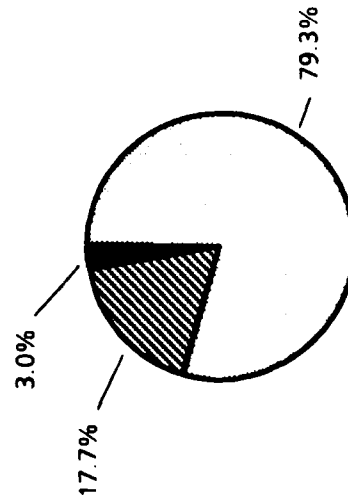
ARMY



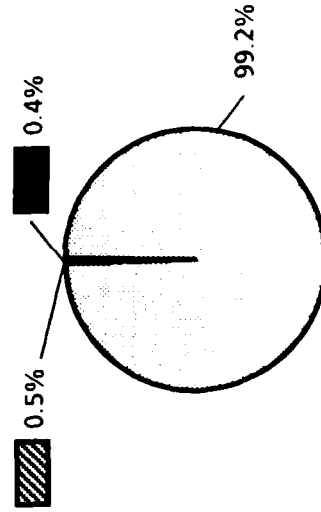
NAVY



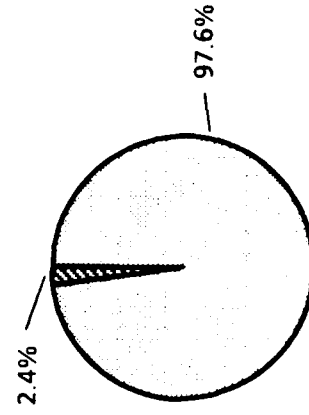
AIR FORCE



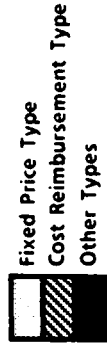
DLA **



CIVIL FUNCTIONS



* Intragovernmental actions and actions \$25,000 or less are excluded.
** Amounts of less than 0.05% are not shown.



Prepared By: Washington Headquarters Services
Directorate For Information
Operations and Reports

TABLE 16
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1989 - FY 1988 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 88 - SEP 89		OCT 87 - SEP 88		OCT 88 - SEP 89		OCT 87 - SEP 88		OCT 88 - SEP 89		OCT 87 - SEP 88	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$139,343,457		\$151,352,713		\$31,973,767		\$32,845,668		\$47,830,211		\$55,842,787	
INTERAGENCY/FMS	9,579,291		8,919,370		1,678,870		1,789,286		3,415,588		3,192,569	
ACTIONS \$25,000 OR LESS	9,218,175		12,561,439		1,855,460		3,420,083		2,734,058		3,353,445	
ACTIONS OVER \$25,000	120,545,991	100.0	129,871,904	100.0	28,439,437	100.0	27,636,299	100.0	41,680,565	100.0	49,296,773	100.0
FIXED PRICE TYPE	94,561,675	78.5	102,063,797	78.6	21,569,361	75.2	21,152,611	75.6	31,569,527	76.0	37,227,228	75.5
FIXED PRICE ADJUSTMENT	65,378,228	54.2	71,134,556	54.8	16,707,758	58.7	18,372,179	66.5	23,017,520	55.2	26,035,209	52.8
REDETERMINABLE	16,582,333	14.6	21,347,324	16.4	3,226,862	10.1	359,138	1.3	59,571	0.1	12,094	0.0
INCENTIVE	11,549,888	9.6	9,446,471	7.3	4,592,030	16.1	2,412,190	8.7	7,442,320	17.8	10,254,213	20.8
ECONOMIC PRICE ADJUSTMENT	23,460,066	19.5	25,396,837	19.5	6,255,435	22.0	6,023,160	21.8	9,295,414	22.3	11,276,768	22.9
COST REIMBURSEMENT TYPE	1,712,073	1.4	2,579,245	2.0	2,443,413	8.0	489,504	1.8	3,715,295	8.9	548,453	1.1
NO FEE	12,728,604	10.6	13,986,018	10.8	2,286,775	8.0	2,439,724	8.8	5,975,429	14.3	7,231,870	14.7
FIXED FEE	3,545,652	2.9	3,401,078	2.6	1,082,735	3.8	567,163	3.1	1,730,182	4.2	2,038,556	4.1
INCENTIVE FEE	5,473,737	4.5	5,430,496	4.2	2,442,512	8.6	2,226,369	8.1	1,218,528	2.9	1,457,879	3.0
AWARD FEE												
OTHER TYPES	2,424,250	2.0	2,411,270	1.9	514,651	1.8	449,528	1.6	724,524	1.7	792,777	1.6
TIME AND MATERIALS	2,076,580	1.7	1,894,748	1.5	500,638	1.8	441,183	1.6	587,173	1.4	606,701	1.2
LABOR HOURS	347,670	0.3	516,522	0.4	14,003	*	8,345	*	137,351	0.3	186,016	0.4
TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 88 - SEP 89		OCT 87 - SEP 88		OCT 88 - SEP 89		OCT 87 - SEP 88		OCT 88 - SEP 89		OCT 87 - SEP 88	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$43,913,342		\$46,632,796		\$10,922,941		\$11,166,070		\$1,495,173		\$2,169,320	
INTERAGENCY/FMS	4,147,434		3,493,290		217,536		250,682		40,805		72,410	
ACTIONS \$25,000 OR LESS	2,521,180		3,436,426		1,913,184		1,945,047		95,430		230,546	
ACTIONS OVER \$25,000	37,244,728	100.0	39,703,080	100.0	8,792,221	100.0	8,970,341	100.0	1,358,938	100.0	1,866,364	100.0
FIXED PRICE TYPE	29,530,899	79.3	31,538,059	79.4	8,717,820	99.2	8,935,973	99.6	1,326,274	97.6	1,827,396	97.9
FIXED PRICE ADJUSTMENT	19,317,027	51.9	19,673,947	49.6	4,171,845	47.4	4,382,565	48.9	1,323,056	97.4	1,806,596	96.8
REDETERMINABLE	18,608	0.0	11,758	0.0	11,413	0.1	482	0.0	1,481	0.1	0	0.0
INCENTIVE	9,133,225	24.5	10,664,972	26.9	1,109	*	0	0.0	1,060	0.1	1,061	0.1
ECONOMIC PRICE ADJUSTMENT	1,062,039	2.9	1,187,382	3.0	4,534,453	51.6	4,552,926	50.8	677	*	19,739	1.1
COST REIMBURSEMENT TYPE	6,594,386	17.7	7,009,863	17.7	39,462	0.4	29,986	0.3	32,664	2.4	38,988	2.1
NO FEE	827,911	2.2	1,461,587	3.7	5,472	0.1	5,583	0.1	9,338	0.7	20,889	1.1
FIXED FEE	3,438,309	9.2	3,416,800	8.6	33,990	0.4	24,403	0.3	6,395	0.5	3,013	0.2
INCENTIVE FEE	685,440	1.8	486,764	1.2	0	0.0	0	0.0	0	0.0	0	0.0
AWARD FEE	1,642,726	4.4	1,644,812	4.1	0	0.0	0	0.0	16,931	1.2	15,066	0.8
OTHER TYPES	1,119,443	3.0	1,155,058	2.9	34,939	0.4	4,382	*	0	0.0	0	0.0
TIME AND MATERIALS	958,869	2.6	839,772	2.1	18,263	0.2	2,677	*	0	0.0	0	0.0
LABOR HOURS	160,574	0.4	315,286	0.8	16,676	0.2	1,705	*	0	0.0	0	0.0

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards.
 * Less than 0.05 percent.

Prepared By: Washington Headquarters Services
 Directorate For Information
 Operations and Reports

TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1989 R/

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 88 - SEP 89				OCT 88 - SEP 89				OCT 88 - SEP 89			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	9,287,711				1,934,844				2,491,520			
INTERAGENCY/FPS	628,981				126,974				272,292			
ACTIONS \$25,000 OR LESS	8,391,658				1,698,723				2,153,916			
ACTIONS OVER \$25,000	200,075	100.0	82,866	117,209	44,918	100.0	18,459	26,459	64,758	100.0	26,160	38,598
FIXED PRICE TYPE	155,748	77.8	73,207	82,541	35,820	79.7	16,082	19,738	42,498	65.6	22,140	20,358
FIRM	145,718	72.8	70,423	75,295	34,536	76.9	15,357	18,561	41,036	63.4	21,831	19,205
REDETERMINABLE	449	0.2	143	306	219	0.5	28	191	84	0.1	51	43
INCENTIVE	4,682	2.3	48	3,956	159	0.4	11	148	1,152	1.8	190	962
ECONOMIC PRICE ADJUSTMENT	4,895	2.4	1,915	2,984	906	2.0	149	757	1,216	0.3	68	148
COST REIMBURSEMENT TYPE	32,945	16.5	7,951	24,994	6,778	15.1	2,081	4,697	17,231	26.6	3,088	14,143
NO FEE	4,975	2.5	1,341	3,634	1,298	2.9	559	739	1,872	2.9	360	1,512
FIXED FEE	22,549	11.3	5,717	16,832	3,863	8.6	1,182	2,681	12,939	20.0	2,440	10,499
INCENTIVE FEE	909	0.5	184	725	382	0.9	58	300	245	0.4	32	213
AWARD FEE	4,512	2.3	709	3,803	1,235	2.7	248	987	2,175	3.4	256	1,919
OTHER TYPES	11,382	5.7	1,708	9,674	2,320	5.2	296	2,024	5,029	7.8	932	4,097
TIME AND MATERIALS	9,495	4.7	1,202	8,293	2,255	5.0	273	1,952	3,986	6.2	519	3,467
LABOR HOURS	1,887	0.9	506	1,381	59	0.2	23	72	1,043	1.6	413	630

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 88 - SEP 89				OCT 88 - SEP 89				OCT 88 - SEP 89			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	3,226,911				1,300,327				199,203			
INTERAGENCY/FPS	159,271				60,031				8,553			
ACTIONS \$25,000 OR LESS	3,014,209				1,210,446				186,116			
ACTIONS OVER \$25,000	53,392	100.0	18,739	34,653	28,088	100.0	16,759	11,329	4,122	100.0	1,447	2,675
FIXED PRICE TYPE	42,740	80.0	16,423	26,317	27,843	99.1	16,655	11,188	3,997	97.0	1,391	2,606
FIRM	38,677	72.4	15,116	22,991	25,462	90.7	15,160	10,302	3,981	96.6	1,386	2,595
REDETERMINABLE	675	0.1	43	32	12	*	9	3	9	0.2	1	5
INCENTIVE	3,292	6.2	486	2,806	1	*	0	0	2	0.1	1	5
ECONOMIC PRICE ADJUSTMENT	596	1.3	208	388	2,368	8.4	1,486	882	5	0.1	0	5
COST REIMBURSEMENT TYPE	6,818	12.8	1,892	4,926	193	0.7	97	96	125	3.0	56	59
NO FEE	1,576	3.0	328	1,248	25	0.1	3	22	82	1.7	33	29
FIXED FEE	3,589	7.5	1,330	2,259	168	0.6	94	74	30	0.7	17	13
INCENTIVE FEE	266	0.5	66	200	0	0.0	0	0	0	0.0	0	0
AWARD FEE	587	1.8	168	819	0	0.0	0	0	33	0.8	6	27
OTHER TYPES	3,834	7.2	424	3,410	52	0.2	7	45	0	0.0	0	0
TIME AND MATERIALS	3,178	6.0	373	2,805	35	0.1	6	29	0	0.0	0	0
LABOR HOURS	656	1.2	51	605	17	0.1	1	16	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services
 Directorate For Information
 Operations and Reports

TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1988 ^{A/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 87 - SEP 88				OCT 87 - SEP 88				OCT 87 - SEP 88			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	14,751,186				4,289,448				3,519,206			
INTERAGENCY/FMS	993,533				270,781				376,167			
ACTIONS \$25,000 OR LESS	13,527,694				3,961,914				3,068,665			
ACTIONS OVER \$25,000	229,959	100.0	93,115	136,844	56,753	100.0	22,425	34,328	74,374	100.0	29,683	44,691
FIXED PRICE TYPE	182,173	79.2	82,771	99,402	46,824	82.5	19,982	26,842	49,171	66.1	24,622	24,549
FIRM	166,531	72.4	80,146	86,385	43,485	76.6	19,755	23,731	47,033	63.2	24,295	22,738
REDETERMINABLE	86	*	22	64	15	*	2	13	18	*	10	8
INCENTIVE	5,822	2.5	838	4,984	225	0.4	66	159	1,789	2.4	228	1,571
ECONOMIC PRICE ADJUSTMENT	9,734	4.2	1,765	7,969	3,098	5.5	159	2,939	321	0.4	89	232
COST REIMBURSEMENT TYPE	36,511	15.9	8,593	27,918	7,731	13.6	2,217	5,514	19,481	26.2	3,917	15,564
NO FEE	5,832	2.5	2,080	3,752	1,420	2.5	557	863	2,610	3.5	1,124	1,486
FIXED FEE	24,584	10.7	5,584	18,980	4,544	8.0	1,339	3,205	14,038	18.9	2,458	11,580
INCENTIVE FEE	1,294	0.6	247	1,047	558	1.0	114	444	427	0.6	70	357
HARD FEE	4,821	2.1	672	4,149	1,209	2.1	207	1,002	2,406	3.2	265	2,141
OTHER TYPES	11,275	4.9	1,751	9,524	2,198	3.9	226	1,972	5,722	7.7	1,144	4,578
TIME AND MATERIALS	9,352	4.1	1,152	8,200	2,149	3.8	212	1,937	4,424	5.9	596	3,828
LABOR HOURS	1,923	0.8	599	1,324	49	0.1	14	35	1,298	1.7	548	750

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 87 - SEP 88				OCT 87 - SEP 88				OCT 87 - SEP 88			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	4,927,020				1,358,820				540,134			
INTERAGENCY/FMS	259,222				39,942				31,445			
ACTIONS \$25,000 OR LESS	4,611,745				1,289,070				503,268			
ACTIONS OVER \$25,000	56,053	100.0	19,375	36,678	29,808	100.0	18,202	11,606	5,421	100.0	1,943	3,478
FIXED PRICE TYPE	45,497	81.2	17,353	28,144	29,620	99.4	18,171	11,449	5,251	96.9	1,883	3,368
FIRM	41,026	73.2	16,560	24,466	27,740	93.1	16,940	10,800	5,229	96.5	1,878	3,351
REDETERMINABLE	33	0.1	4	29	6	*	4	2	0	0.0	0	0
INCENTIVE	3,696	6.6	541	3,155	0	0.0	0	0	7	0.1	1	6
ECONOMIC PRICE ADJUSTMENT	742	1.3	248	494	1,874	6.3	1,227	647	15	0.3	4	11
COST REIMBURSEMENT TYPE	7,287	13.0	1,652	5,635	165	0.6	26	139	170	3.1	60	110
NO FEE	1,521	2.7	320	1,201	22	0.1	5	17	103	1.9	40	63
FIXED FEE	4,366	7.8	1,110	3,256	143	0.5	21	122	29	0.5	10	19
INCENTIVE FEE	301	0.5	58	243	0	0.0	0	0	0	0.0	0	0
HARD FEE	1,099	2.0	164	935	0	0.0	0	0	38	0.7	10	28
OTHER TYPES	3,269	5.8	370	2,899	23	0.1	5	18	0	0.0	0	0
TIME AND MATERIALS	2,725	4.9	336	2,389	12	*	4	8	0	0.0	0	0
LABOR HOURS	544	1.0	34	510	11	*	1	10	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1989 - FY 1980 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1989		FY 1988		FY 1987		FY 1986		FY 1985	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0	\$137,542,840	100.0	\$139,912,096	100.0
FIXED PRICE TYPE (SUB-TOTAL)	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8	112,101,580	81.5	115,552,316	82.6
Firm	65,378,228	54.2	71,134,956	54.8	78,674,574	58.1	73,860,472	53.7	74,503,325	53.3
Redeterminable	751,226	0.6	74,446	0.1	3,952	*	199,018	0.1	297,280	0.2
Incentive	16,982,333	14.1	21,347,924	16.4	19,025,753	14.0	21,397,310	15.6	24,337,617	17.4
Economic Price Adjustment	11,549,888	9.6	9,446,471	7.3	10,429,993	7.7	16,644,780	12.1	16,414,094	11.7
COST REIMBURSEMENT AND OTHER TYPES	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2	25,441,260	18.5	24,359,780	17.4
No Fee	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1	2,157,867	1.6	2,075,797	1.5
Fixed Fee	12,728,604	10.6	13,986,018	10.8	13,006,305	9.6	11,897,165	8.6	11,400,151	8.1
Incentive Fee	3,545,652	2.9	3,401,078	2.6	5,156,987	3.8	5,730,251	4.2	6,369,419	4.6
Award Fee	5,473,737	4.5	5,430,496	4.2	4,146,968	3.1	3,865,876	2.8	3,295,754	2.4
Other B/	2,424,250	2.0	2,411,270	1.9	2,235,210	1.7	1,790,101	1.3	1,218,659	0.9
TOTAL	\$125,018,710	100.0	\$119,805,115	100.0	\$104,776,138	100.0	\$88,362,777	100.0	\$67,340,684	100.0
FIXED PRICE TYPE (SUB-TOTAL)	100,916,834	80.7	98,130,187	81.9	80,326,610	76.7	68,617,523	77.7	50,736,033	75.3
Firm	62,825,664	50.3	55,195,592	46.1	52,700,545	50.3	42,092,404	47.6	31,056,373	46.1
Redeterminable	557,961	0.5	907,403	0.8	1,248,508	1.2	1,504,164	1.7	1,204,945	1.8
Incentive	21,840,000	17.5	25,358,080	21.2	16,426,079	15.7	11,764,072	13.3	8,660,808	12.8
Economic Price Adjustment	15,673,309	12.5	16,688,102	13.9	9,851,078	9.4	13,266,883	15.0	10,314,807	15.3
COST REIMBURSEMENT AND OTHER TYPES	24,101,876	19.3	21,674,928	18.1	24,449,528	23.3	19,745,254	22.3	16,604,651	24.7
No Fee	1,880,809	1.5	1,670,481	1.4	1,958,292	1.9	1,367,521	1.5	1,333,227	2.0
Fixed Fee	10,439,865	8.4	11,306,829	9.4	9,930,364	9.5	7,934,342	9.0	7,104,473	10.6
Incentive Fee	6,675,590	5.3	4,487,490	3.7	7,953,877	7.6	6,674,309	7.6	5,537,983	8.2
Award Fee	3,946,301	3.2	3,193,389	2.7	3,843,899	3.5	2,953,515	3.3	2,019,427	3.0
Other B/	1,159,011	0.9	1,016,739	0.8	963,296	0.9	815,467	0.9	609,541	0.9

A/ For Definitions and Coverage, See Notes on Coverage.
B/ Includes Time and Materials and Labor Hours Contracts.
* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,555 reporting large contractors totaled \$56,037 million in FY 1989, which was a 4.7 percent decrease from the \$58,798 million reported by 1,571 large contractors in FY 1988.

Small businesses received 39.3 percent of the total committed for subcontracting work during FY 1989, compared with 37.9 percent for FY 1988. Comparative data for FY 1980 through FY 1989 are given below.

(Amounts in Millions)

	1989	1988	1987	1986	1985	1984	1983	1982	1981	1980
1. Number of Large Contractors Reporting	1,555	1,571	1,469	1,353	1,205	1,208	1,173	1,170	1,133	1,023
2. Military Subcontract Commitments	\$56,037	\$58,798	\$53,116	\$52,898	\$54,494	\$47,582	\$39,796	\$35,329	\$33,937	\$25,499
a. Small Businesses	22,009	22,309	21,559	20,362	20,145	17,957	15,598	13,380	13,006	10,824
b. Other Businesses	34,028	36,489	31,557	32,536	34,349	29,625	24,198	21,949	20,931	14,675
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	39.3	37.9	40.6	38.5	37.0	37.7	39.2	37.9	38.3	42.4

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemetery work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more

offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsive and responsive offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Defense Advanced Research Projects
Agency
Defense Commercial Communications Office
Defense Communications Agency
Defense Mapping Agency
Defense Nuclear Agency
Defense Supply Service - Washington
Office for the Civilian Health & Medical
Program of the Uniformed Services
(CHAMPUS)
Strategic Defense Initiative Organization
Uniformed Services University of
Health Sciences

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies, services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is

not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).